

# NAVAL POSTGRADUATE SCHOOL

MONTEREY, CALIFORNIA

# **THESIS**

# DEVELOPMENT OF A COST EFFECTIVE ORGANIZATIONAL MODEL FOR THE SHIPBUILDING WELDER LABOR WORKFORCE

by

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September 2009

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#### 13. ABSTRACT (maximum 200 words)

For the past twenty-five years, the United States shipbuilding industry has experienced a slow decay in both hiring and retaining critical skilled professionals. One of the most critical skills required to fabricate a ship is welding, as welders play a major role in shipbuilding, from pre-fabrication to delivery. Many factors can be identified with the cause of this reduction in the welder workforce. These factors include technology enhancement, outsourcing, growth of optional career opportunities, and family pressure. The latter factor is identified as playing a role in reducing initial accessions within the Department of De fense. Military recru iters have been required to alter their tried and tru e recruitment strategies. Pa rents, who do not wish to see t heir children subjected to the violence of war or to serve within, what they perceive, as a low return on investment career, are pushing their children away from military service in favor of continued education or careers in the private sector. This phenomenon is not unlike the pressures that potential welders receive from their own families. Shipbuilding is a demanding profession, requiring a level of mental and physical toughne ss not nece ssarily found in most manufacturing industries. Under the best conditions, commercial welding is challenging; it requires manual dexterity and mental visualization skills, as well as years of experience. Given the existing conditions in most shipyards, marine welding is even more challenging. These skilled craftsmen work in hot, tight, poorly-lit spaces, often working around corners with no clear line of sight to their work. Yet, the expectations of first-time, "perfect" quality is a hard requirement. For years, shipyards around the country relied upon t hird- and fourth-generation welders to replace their ranks cause d by at trition. But due to the fact ors presented, these companies must employ new strategies to combat losses in its workforce. On e such strategy is to better define requirements traceable to peri od and cumulative scope of work, and to for mulate a more responsive organizational structure to meet this need so that the right number and the right skill sets can be targeted for recruiting and retention goals. This thesis identifies attributes within military organizations that could aid in the development of a similar organizational model for use in shipbuilding.

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# DEVELOPMENT OF A COST EFFECTIVE ORGANIZATIONAL MODEL FOR THE SHIPBUILDING WELDER LABOR WORKFORCE

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# **ABSTRACT**

For the pas t twenty-f ive years, the United States she ipbuilding industry has experienced a slow decay in both hiring and reta ining critical skilled professionals. One of the most critical skills required to fabri cate a ship is welding, as welders play a major role in shipbuilding, from pre-fabrication to delivery. Many factors can be identified with the ca use of this reduction in the we lder workforce. These factors in clude technology enhancem ent, outsourcing, growth of optional career opportunities, and family pres sure. The latter f actor is iden tified as play ing a role in reducing initia 1 accessions within the Departm ent of Defense. Military recruiters have been required to alter their tr ied and true recruitment strategies. Parents, who do not wish to see their children subjected to the violence of war or to serve within, what they perceive, as a low return on in vestment career, are pushing their children away from military service in favor of continued education or careers in the private sect or. This phenom enon is not unlike the pressures that potential welders receive from their own families. Shipbuilding is a dem anding profession, requiring a le vel of m ental and physical toughness not necessarily found in m ost m anufacturing industries. Under the e best conditions, commercial welding is challenging; it requires manual dexterity and mental visualization skills as well as y ears of experience. Give n the existing conditions in most shipyards, marine welding is even more challenging. These skilled craftsm en work in hot, tight, poorly-lit spaces, often working around corners with no clear line of sight to their work. Yet, the ex pectations of first-time, "perfect" quality is a hard requirement. For years, shipyards around the country relied upon third- and fourth-generation welders to replace their ranks caused by attrition. But due to the e factors presented, these companies must employ new strategies to combat losses in its workf orce. One such strategy is to be tter define requirements traceable to period and cumulative scope of work, and to formulate a more responsive organizational structure to meet this need so that the right num ber and the right skill sets can be targeted for recruiting and retention goals. This thesis identifies attributes within m ilitary organizations that co uld aid in the develop ment of a sim ilar organizational model for use in shipbuilding.

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# LIST OF ACRONYMS AND ABBREVIATIONS

ABS American Bureau of Shipbuilding

ACE Aviation Combat Element

ASR Authorized Strength Report

AWS Am erican Welding Society

CPh Construction Phase

ES End Strength

ESGM Enlisted Staffing Goal Model

ESGR Enlisted Staffing Goal Report

GAR Grade Adjusted Recapitulation

GCE Ground Combat Element

LCpl Lance Corporal

MAGTF Marine Air Ground Task Force

MCCDC Marine Corps Combat Development Command

METL Mission Essential Task List

MGCSC Mississippi Gulf Coast Shipbuilding Corridor

MMEA Marine Manpower Enlisted Assignments

MOS Military Occupational Specialty

NAM National Association of Manufacturing

NSRP National Shipbuilding Research Program

OccFldSpo Occupational Field Sponsor

OIF Operation Iraqi Freedom

OPFOR Operational Forces

SG Staffing Goal

Sgt Sergeant

T2P2 Trainees, Transients, Patients, Prisoners

TIG Tungsten Inert Gas

TO&E Table of Organization and Equipment

USMC United States Marine Corps

#### **EXECUTIVE SUMMARY**

Shipbuilding, as an industry, is a ble nd of both autom ated production processes and labor-intensive manual crafts. Of the latter, none is more difficult or demanding than marine welding. Technology insertion, including automatic seam welders, have replaced a portion of m anual welding functions, but ha nd welding remains a vital and necessary element in ship construction. The de mands of welding c oupled with external career opportunities offering higher pay and cleaner work environm ents present challenges in both recruitment and retention. The strategy proposed in this thesis is to develop an organizational model for maritime welders based on requirements and structure found in the United States Marine Corps (USMC). All USMC organizational structures are based on three distinct components: the Table of Organization (T/O), Mission Essential Task Lists (METLs'), and the Table of Equipm ent (T/E), commonly referred to as the TO&E. USMC organizations including ground, aviation or support, have w ithin their basic structure an assortment of Military Occupational Specialties (MOS). As an example, aviation squadrons have MOS m ixes that include pilots, airc raft mechanics, logisticians, intelligence analysts and operation clerks. All of these skills sets are then matched with a rank/pay grade and b ecome a TO&E struct ure. These skill sets an d ranks are by no means absolute, but do provide a basic framework to support the employm ent and maintenance of the authorized equipment in training and combat environments. Elements within the USMC TO&E and associated m anpower directives have the potential to support and enhance the development of welding organizations to more successfully meet scope of work requirements.

Marine welding organizations are functional in natuere, designed to provide numerous welding applications throughout the ship construction cycle. The potential exists to incorporate practical USMC manpower organizational elements to enhance welder's ability to meet requirements set forth by the construction schedule. This thesis describes the challenging aspects of marine welding, suggests opportunities for improvement through enhanced organizational development and proposes a strategy to create a more effective recruitment and retention practice for marine welders.

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## I. INTRODUCTION

#### A. BACKGROUND

The manufacturing industry, in general, is experiencing a shortage of w orkers in the skilled labor workf orce. Employment advertisements for positions as welders, electricians and pipefitters can be found in newspapers, magazines and on billboards across the country. Richard Sennett, a New York University sociologist, stated that "employers are looking for people who have acquired an exacting skill, first through education—often just high school vocational training—and then by honing it on the job. That trajectory, requiring years, is no longer an easy task in America" (Uchitelle, 2009). Exactly when the United States began it stransfor mation from a manufacturing-based economy to a technology-driven one is debatable. It is evident that a movement occurred that lured future craftsman away from seeking skilled careers as skilled laborers to those demanding less physical strength, dexterity and a cleaner and safer working environment.

Shipbuilding is unique within the realm of heavy industry. Unlike m any other forms of product manufacturing, to include auto making and the aircraft industry, ships especially com batant n aval vessels —require a high percentage of manual labor. In general, shipbuilding can accommodate only a limited amount of technology within the construction process. As construction of a ship progresses, the m agnitude, size and impact of technological devices decreases. In early stages of construction, large mechanical cutters and welders shape indiv idual plates of steel into the co mplex structures that form the ship 's hull. This equipm ent is housed in large open areas or covered buildings. The move ment of personnel is unconstrained in these environments. As the steel plates mature in both form and shape, craftsmen begin the integrated process of unit construction and outfitting. Many production strategies incorporate the stacking of multiple units to create large modules, thereby increasing the outfitting opportunities and allowing increased integration prior to joining the units into the hull of the ship. As each unit or module is attached into larger more complex elements, workspaces become limited and cram ped, thus increasing the leve 1 of hands-on work required within the

construction spaces. It is the skilled labor piece, especially for experienced m arine trained welders, that present the greatest challenge to the shipbuilding industry.

#### **B. PURPOSE**

According to the Mississippi Gulf Coast Shipbuilding Corridor (MGCSC) study (2005), in the early 1980s there we ere more than 200 m ajor new construction or repair shipyards in the U.S., with a combined workforce of more than 112,000 workers. Two decades later, the numbers dropped to just over 80 yards, with a significantly lower total workforce (MGCSC, 2005). The preponderance of those affected in this 41 percent decrease in the labor pool were people with skills as marine pipefitters, electricians and welders. As an example of the impact resulting from these shipyard realignments, consider the effect felt on the East Coast. In 1982, the East Coast had 41 shipyards; by 2005, that figure had dropped to 27 yards, a loss of 34 percent (Figure 1). As shipyards declined in numbers, so did the skilled labor pool supporting their efforts (MGCSC, 2005).

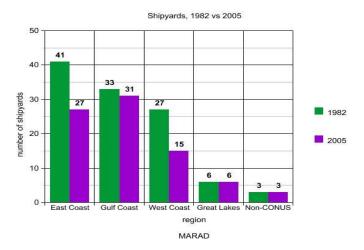


Figure 1. Realignment of U.S. Shipyards between 1982 and 2005 (MGCSC, 2005)

The i mpact of this realignm ent had a dual effect. First, the skilled marine craftsman directly affected by lo sing their job s lost proficiency in their c raft, e ither through atrophy or by entering another industry other than shipbuilding. Secondly, the number of future craftsman was reduced purely due to the lack of career potential within a contracting and seem ingly unstable industry. The pool of skilled craft smen, many of

whom belonged to fou rth- and fifth-genera tion shipbuilding fa milies, were no longer influenced to continue in the shipbuilding tradition and were thus being motivated by family, friends, and the environment to seek employment in other more stable and less demanding career paths, as discussed below:

According to officials at the Na tional Association of Manufacturing (NAM), a twofold problem in attracting young people to skilled trades include outmoded stereotypes of Henry Ford-style assembly lines and the widely held belief that four-year degrees are prerequisites for success. Teachers and parents promote four-year degrees as a ticket to success, but that belief is disconnected from the career trends emerging in tod ay's economy. (NAM, 2009)

The report goes on to make the case that manufacturing actually conjures up mental images of dirty, rust-ridden factor ies and atrocious working conditions, all for little to no pay (NAM, 2009). As these stere otypes and misconceptions continue, the movement away from heavy manufacturing will continue as workers seek more white collar-type careers. This adjustment in the U.S. labor base continues to affect shipbuilding. Many industries are employing foreign labor to fill gaps in recruitment and retention.

As the need for skilled labor in creases and the shortages in craftsmen, especially marine welders, continue, new strategies must be incorporated to meet current and future need. This thesis will provide methods a nd strategies to maximize available labor through capitalizing on best practices employed by Marine Corps manpower agencies. The use of military type manpower initiatives and procedures within civilian industry will be limited, due to the nature of the Marine Corps mission. Therefore, only segments of USMC organizational development will be per tinent and applicable to shipbuilding and the welder workforce organization. Any application must be centered on development of an organization that is flexible to changing requirements, identifies its workforce based upon well defined skill sets and proficiency levels and provides a cost effective model that is repeatable and predictive.

# C. RESE ARCH QUESTIONS

Thisthesis addresses the following questions:

- 1. How does the Marine Corps organize its units and meet manpower requirements?
  - Organizational structure?
  - Definition of needed skills?
- 2. How does the shipbuilding industry organi ze its m arine welder workforce and meet manpower requirements?
  - Organizational structure?
  - Definition of needed skills?
- 3. What elements o r attributes of the Marine Corps organizational model can transfer and benefit the shipbuilding industry and its welding organization?
  - Tables of Organization?
  - Mission Essential Tasks Lists?
- 4. How might a functional organization framework, based upon USMC policy aid marine welder organizations in better satisfying requirements while m inimizing cost impact to the shipbuilding industry?

#### D. BENEFITS OF STUDY

This thesis will p rovide a bas is of know ledge that can be leveraged by other commercial industries to enhance their orga nizational structure and maximize workforce performance. The knowledge presented in the study will transfer to other critical craft skills and labor workforces, particular with in the shipbuilding and m arine fabrication industry, to meet capacity requirements meeting schedule and costs objectives.

#### E. SCOPE AND METHODOLOGY

This thesis will f ocus on the m arine welding prof ession and how Marine Corps organizational concepts could be im plemented within the shipbuilding industry to maximize the available labor workforce. It will attempt to identify several characteristics of Marine Corps organizational structures and apply them to m arine welder organizations. Much of the analysis will be dependent on data obtained f rom literature, knowledge of the marine industry, the Bureau of Labor and Statistics, interviews of subject matter experts, and past experience of the author within USMC operational units and manpower directorates at the Marine Corps Headquarters level.

The primary text to be utilized in this effort for System s Engineering m ethods, guidance, direction and approach is the Fourth Edition of Blanchard and Fabrycky's *Systems Engineering and Analysis* (2006). Specific areas of interest are the Systems Engineering approach to organizations in the areas of functional development, benchmarking, goals and objectives, and leadership. To further accomplish the goals and remain within the scope of this effort a blend of data collection and personal experience and knowledge within both the Marine Corps and shipbuilding industry will be applied. The following list defines the full methodology behind this study:

- 1. Conduct literature review of United St ates Marine Corps and shipbuilding industry organizational history.
- 2. Conduct a review of current marine welding performance related trends.
- 3. Research and analyze v arious marine based industry organizations and analyze requirements and m ethodologies used in organizational developm ent and execution of requirements.
- 4. Apply experience gained from within USMC operational units and manpower directorates.
- 5. Develop recommendations for i mproving shipbuilding welder organizational structure to produce a m ore cost ef fective utilization of available labor workforces

## II ORGANIZATION OF THE MARINE CORPS

#### A PURPOSE

An organization is a collection of interd ependent agencies, groups, networks and individuals working toward the accomplishment of a common goal. Organizations, like systems, feed off of requirements and are structured to meet the requirements in the most effective, efficient means possible. Typical elements that lead to the development of and the cohesiveness of an organization include—its m ission, values, and purpose. Michael Beck (2008) clearly articulates these elements through his descriptions:

The mission defines what the organizat ion does to achieve its Purpose. The better defined an organization's m ission is, the easier it is to choose among the many opportunities that will present themselves. A mission the means to achieve the Purpose—can be fairly narrow or be som ewhat broad. However, one that is too narrow can unduly restrict an organization from considering opportunities that would otherwise be an excellent fit, and one that is too broad offers no guidance at all and may cause an organization to spread itself too thin, do a poor job at everything, and essentially dilute its effectiveness. Values define how the Mission will be carried out in an effort to achieve the P urpose. They define the "rules of the game." Some of them will come to mind quite easily—things like honesty, courtesy, kindness, and ethics. But some other important values will only surface when brainstorming takes place when different perspectives and voices are heard. Values like authenticity and vulnerability may be placed on the table for consideration. It doesn't matter which values are decided upon as being im portant to the organization. W hat is im portant is that how ever they are defined everyone in the organization lives by them and supports. It's im portant that the policies and de cisions of the organization are in a lignment with them. If the organization has an acknowledged list of values it purports to live by and then chooses to ignore them, the list becomes a sore point and acts as a negative reflection of what kind of organization you really lead. (Beck, 2008)

Purpose, simply put, is the overarching re ason for the organization to existe. As illustrated in Figure 2, purpose is a product of the extension of the term. The upper right quadrant of Figure 2 is highligh ted to illustrate a critical dependant variable of purpose, that is "Function," that has value within the expanded baseline term.

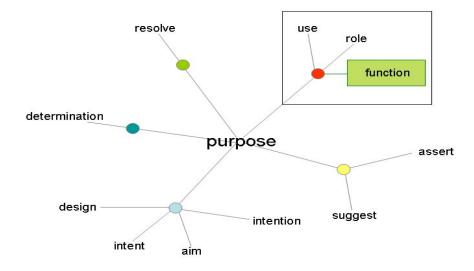


Figure 2. Associated Elements of Purpose (From Visual Thesaurus, 2009)

Function is a critical lattribute to the development and structure of any organization, no matter its purpose, size or complexity. Considering function during development can aid the structuring of an organization through a system s and systems engineering approach. As described by Kossiakoff and Sweet in their book *Systems Engineering, Principals and Practice*, they accentuate the term function within systems in that:

A complex system that performs a number of different functions must of necessity be configured in such a way that each major function is embodied in a separate component capable of being specified, developed, built, and tested as an individual entity. Such a division takes advantage of the expertise of organizations specializing in a particular type of product or service and hence capable of engineering and producing components of the highest quality at the lowest, most competitive cost. (2003, p.9)

When a business has clearly defined its purpose, mission, and values, then all decisions, policies, and actions will have a means to keep on course and an organizational structure which can provide the best possible service or product that satisfies custom er requirements is realized.

# 1. Organiz ational Complexity

Organizations are developed and structured to support a purpose. Whether it be a small business such as a hot dog vendor, or a multi-national conglomerate that produces countless products and provides services to m illions of peo ple, the basic nature of both remain the sam e; understand the need and or ganize around that need in the form of function. An organization m ust have an a dhesive that binds its different func together for stability. Structure can be desc ribed as the system of rules, levels of partments within an organization. Structure hierarchy, fixed roles, and separate com comes with a cost—it requires energy and overhead within the organization to m aintain it. However, a burdensome organizational structure can lead to entropy in the form of red tape and excessive process requirem ents. In the organizational/social sense, m embers forced to work within the confines of a highly structured, rule-bound organization constrain the ir contributions to adapt to the formal structure. While any creative individual will find ways to work around the confining system, reward processes in these organizations tend to keep those that closely follow the structure in positions of authority, An organization m ust consider all needs which perpetuates the process (Jones, 1997). and scope of requirements and must then align them selves accordingly. Balan ce of productiv ity. As illu strated in Figure 3, J structure is key to stability and Preliminary Model o f Organizational Co mplexity s hows the rela tionship and es, over-sim plification or excessive organizational consequence of two extrem complexity, and the b alance required to obtain a peak in optim al organizational complexity.

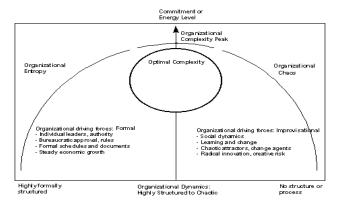


Figure 3. A Preliminary Model of Organizational Complexity: Optimizing Chaos in Organizations (From Jones, 1997)

The model can best be viewed as a pendulum that moves from right to left. The anchor end to the right signifies a business entity that is completely devoid of mission, value or purpose. As the company begins to assume these attributes, the pendulum tracks to the left and toward an area of optimality, where balance between chaos and stagn ation is maintained. The far left side of the model represents a company that has lost vision and allowed the internal organizational technicalities, procedures and structural rigidity to take priority over mission, value and purpose.

#### a. The Hot Dog Vendor

Hot dogs have long been a favorite qui ck service fare among children and adults. They are quick to make a nd not very expensive to buy. Hot dog vendors capitalize on these features by selling hot dogs and snacks at sustainable markups that produce quick profits with little overhead (e How, 2009). The purpose of the vendor is to sell hot dogs; this is the star raightforward function of the business. The vendor satisfies customer need by providing quality hot dogs to people who are generally on the move and unable to take the time for a sit-down type of meal. The physical aspects of the hot dog vendor include a transportable cart and a covering, typically a large beach type umbrella, allowing operations in climate. A chair for the vendor is optional dependant upon the age and mobility of the vendor, but it is not a necessity to satisfy the function of the business. The cart itself can be viewed as a system that also represents 95 percent of the vendor's investment. The system is composed of four primary sub-systems to include

storage function, cooking function, refrigerat ion function, and funct ion to complete financial transactions. Additional decomposition of these sub-systems show the elements of use for each, to include storage of hot dogs, condim ents, napkins and buns; refrigeration of drinks and ot her spoilage-prone items; and electronic devices needed to complete and store monetary transactions. The storage and refrigeration sub-systems illustrate a required interface needed for the system to operate as de signed. With the basic function and physical characteristics of the hot dog vendor, defined different hypothetical scenarios can illustrate how this business can fit into the extremes of the areas of the prelim inary model of organi zational complexity shown in Figure 3. A scenario that could drive the pendulum to the e far right side of the model involves site selection. When a person decides he or she wants to become a hot dog vendor, seeks and obtains financial backing, purchas es a cart, stocks all of the appropriate items, but then positions the cart in a location that is wholly composed of vegetar ians or anti-hot dog advocates, the vendor has most likely abandoned the basic elements (mission, values, and purpose) required for success. Consequently, operating in the far left region of the model is characterized by an organization that has become so entrenched in its own structural constraints (such as loyalty to an disordered supply purchasing system), that m values, and purpose have been superseded by zealous bureau cratic obed ience. Somewhere between chaos and lethargy exists the optim al solution, one that promotes innovation but regulates extrem e exploits the rough a measured, deli berate and logical devotion to process.

#### B. MODELING THE MARINE CORPS ORGANIZATION

From the Halls of Montezuma to the Shores of Tripoli, the United States Marine Corps has s erved and p rotected the citizens and the United States Constitution for over 243 years. From the Corps' initial assemental by and its ensuing a mphibious battles in the Bahamas to its current role supporting the multi-front effort supporting the Global War on Terror ism, the Corps has adapented, both in ternally and externally, to military and political constraints while keeping true to its basic function. No matter the era or threat-

driven requirement, the Corps has always found ways to adjust. The prim ary mission of the Marine Corps is to keep America and its citizens free.

On November 10, 1775, the Continental Congr ess passed a resolution stating that "two batta lions of Marines be raise d" for service as landin g forces with the f leet. This established the Contin ental Marines and m arked the b irth of the United States M arine Corps (USMC 1, 2002). Initially, the Corps was chartered with providing combat-trained forces to op erate on lan d and at s ea. As such, these early forces we re recruited and trained to support operations in both environm ents. Consequently, the early Marine was required to shoot straight and wield a sword in support of offensive operations against the enemy or protect and defend vessels or en campments. Although not written in any formal order or directive, these essentia l tasks set the foundation of how the Marine Corps would evolve and formalize recruitment, training, promotion and attrition policies to support higher and subordinate units designated as either com bat arms or combat support.

# 1. Organiz ation

The Marine Corps, not unlike civilian or ganizations, is constructed from the bottom up. Within the infantry, the fire t eam supports the squad, the squad supports the platoon, the platoon supports the company and the company supports the battalion. Within aviation, specifically within the fixed wing fighter attack community, the squadron supports the MAG, the MAG supports the MAW and the MAW supports the MEF. In its totality and end state as a system, the Marine Corps supports the Commander in Chief. As chartered in MCRP 5-12D, Organization of Marine Corps Forces (1998):

The Marine Corps is org anized as a general purpose force in readiness to support national needs. Deploying for combat as combined-arms Marine air-ground task forces (MAGTFs), the Marine Corps provides the National Command Authorities (NCA) with a responsive force that can conduct operations across the spectrum of conflict. Sea based, combat ready, forward deployed naval forces have been involved in more than 28 major military operations since 1995. Whether responding to natural disasters or to the specter of regional aggression, Navy and Marine forces provide

self-contained and self-sustained air, land, and sea strike forces, operating from a protected sea base, that can be tailored to m eet any contingency. (HQ USMC, 2002)

The Marine Corps is composed of four primary components, three active and one reserve. Two of the active components and their reserve counterparts are located within the continental United States, while the final active component is located on foreign soil. Unlike the Air Force and Arm y, the Marines ha ve no guard units in their organization. Additionally, as defined within MCRP 5- 12D, and as related to its organizational constructs (1998):

The Marine Corps is an integrated structure consisting of multiple levels of organizational hierarchy. The Marine Air Ground Task Force is the principle organization for the conduct of all missions across the range of military operations. MA GTFs are balanced, combined-arms forces with organic ground, aviation, and sustainment elements. They are flexible, task-organized forces that can respond rapidly to a contingency anywhere in the world and are able to conduct a variety of missions. Although organized and equipped to participat e as part of na val expeditionary forces, MAGTFs also have the capability to conduct sustained operations ashore. (2001 - General)

is sim ilarly configured, based upon Each component of the Marine Corps function, allowing a certain level of repeatab ility and traceability am ongst the various functions. Although each will have a specific mission assigned that necessitates a level of variance in both unit and individual skills for training and equipment each contains the basic functions to support la nd, sea, and air based operati ons. To complete the f ull system organizational network, each unit is si milarly configured with functional entities that provide both support and higher level command and control. Although dated, Figure 4 illustrates the basic organization of the Second Marine Air Wing (2DMAW), located at Marine Corps Air Station Cherry Point, North Carolina. W ith regard to MAGTF composition 2DMAW would provide aviation for ces to provide the role of the Aviation Combat Elem ent (ACE) with in the MAGTF struc ture. This model is a reasonable representation of organizational commonality that comprises the Marine Air Ground Task Force (MAGTF), with regard to top level and lower level functions. Although not specifically displaying the full scope of functions inherent within the MAGTF, it does

provide an overview of the broader MAGTF organizational functional requirem ents of providing a Command Element (CE), Aviation Combat Element (ACE), Ground Combat Element (GCE), and Combat Support Element (CSE).

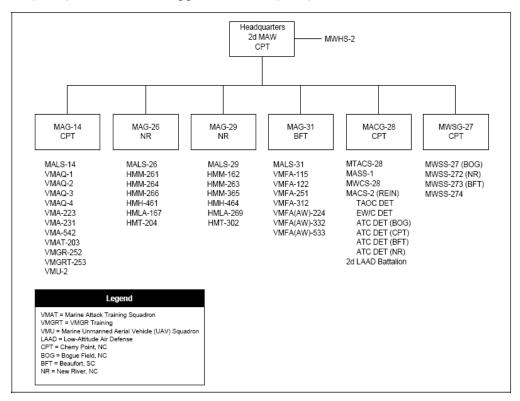


Figure 4. Organization of Second Marine Aircraft Wing (From MCRP 5-12D 1998)

It is within the construct of the MAGT F organization that we can further examine the bas ic elements of organizational structure and how it is mountained and adjuisted based upon changing requirements, both at the unit and individual Marine echelon. Further exploration will be performed through the analysis of Marine All Weather Fighter Attack Squadron 332 (VMFA (AW )-332), a subor dinate element attached to MAG-31, Marine Corps Air Station Beaufort South Carolina (MAG-31, BFT). If mountained and considered as a mountained considered as a mountained considered as a mountained considered and managed to mountained to managed to managed to managed to managed to managed to managed to mountained and training requirements. Every unit in the Marine Corps has evolved over timoe, each possessing a common, integral component; mission. From its original conception to its current role combating the War on Terrorism,

the Corps has been driven by mission, whether it be a generalized concept or a deliberate set of defined requirem ents. This direction set the initial assem bly of individual units within the functional construct and continues to feed structural alterations as required based upon fluctuations in need.

#### C. THE MANPOWER PROCESS-SUPPORTING THE ORGANIZATION

The Marine Corps available m anpower, both officer and enlisted, is u ltimately based upon a set of constraints and allowances as defined by Congress. The definitive number of Marines allowed during any part icular period in time is known as End Strength (ES). As illustrated in Figure 5, End Strength is further divided into two distinct and dissimilar segments, those Marines available for assignment to active units (manning) and those classified as trainees, transients, patients and prisoners, (T2P2).

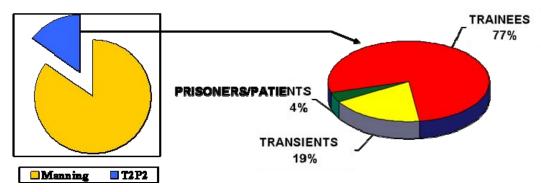


Figure 5. End Strength and Manpower Manning Constraints (From USMC Manpower 101)

T2P2 is an important term in the manpower equation due to its impact and influence on available unit manning. Since it is a Department of Defense (DoD) mandated measurement and included within the bounds of ES its impact is significant.

T2P2 is further defined below:

- Trainees: entry level accession or in excess 20-weeks
- Transients: PCS/PCA ( access, train, operation al, rotational, and separation)
- Patients: hospitalized > 30-days
- Prisoners: incarcerated > 30-days and < 6-months

The m ost significant consideration re garding ES is that although Marine s classified as T2P2 are part of the tota 1 number of the congr essionally au thorized manpower base, they are not assignable to active units and therefore do not support immediate needs of operational units (USMC, 2009).

Every Marine Corps unit is f irstly de fined by the Commandant of the Marine Corps during the Concept Based Requirem ents (CBR) process. Although m ost standing units have been in active se rvice the CBR process allows it erative examination of both personnel and equipment based upon current and future need. This document contains a core mission statement (statement of purpose), the associated Mission Essential Task List (METL). The former is driven by its core mission statement, while the latter provides an architectural foundation allowing deliberate control of the unit regarding roles and functions as defined by higher headquarters, threat and necessity.

The Table of Organization is the principa | 1 document that defines the scope of each and every unit within the M arine Corp's structure, both active and reserv e. It prescribes the organizational structure, bill et authorization, personnel strength allocation, and individual weapons assigned for each Marine and Naval personnel allocated to unit (T/O 8840, 1990). The T/O is the fundamental source document that describe the who, what, when and where. The pream ble is the mission statement, the guidance that sets the course of the unit and asserts it scause. For the F/A-18D squadron the T/O mission statement declares that the unit shall Attack and destroy surface targets, day or night, under all weath er condition s. Conduc t m ulti-sensor im agery reconnaiss ance. Provide supporting arms coordination and intercept and destroy enemy aircraft under all weather conditions (T/O 8840, 1990). The m ission statement is a set of generalized instructions that allows the manufacturing of the way each unit develops and implements their platform's Tactics, Techniques and Procedures (TTP). The TTP's are generally common to a particu lar aircrafts platform Type, Model, and Series (TMS ). For standardization purposes, each TMS platform, no matter the physical location, has similar TTPs, which aid in obtaining a lev el of repeatability, maintainability and accountability. Amplifying the m ission statements position a list of specific tasks providing additional guidance to the unit. These tasks are known as the Mission Essential Task List (METL), which focus es a unit's com bat m ission training on those ke y essential tasks that are critical to m ission accomplishment. These functions m ust interface with both higher headquarter and subordinate command requirements, as defined in the METL developmental process:

METLs do not stand on their own necessarily. They fit in the overall picture of mission accomplishment for the force. A Commander has his METL. Subordinate commanders have their METL and their subordinate units all have METLS. These must be "linked together" to fully understand the mission. We "link" METLs on a task-by-task basis between commands. We start from a top-down mission analysis and build links to each level. A lower level METL has tasks which support higher-level Mission Essential Tasks (METs). (2003, p. 2)

Units are not expected to be proficient in every possible task, but are required to be ready to execute, at a m inimum, those co mbat essential tasks critical to mission accomplishment. A units' approved METL is a collection of these critical tasks. A sample of specific METL's inherent and listed within T/O 8840 is provided below. These include, but are not limited to:

#### TACTICAL EMPLOYMENT

- CONDUCT DAY AND NIGHT CL OSE AIR SUPP ORT, UNDE R THE WEATHER.
- CONDUCT DAY AND NIGHT DEEP AIR SUPPORT, UNDE R
  THE WEATHER TO INCLUDE; ARME D RECONNAISSANCE,
  RADAR S EARCH AND AT TACK, INTERDICTI ON, AND
  STRIKES AGAINST ENEMY INSTALLATIONS, UTILIZING ALL
  TYPES OF W EAPONS COMPATIBLE W ITH ASSIGNE D
  AIRCRAFT.
- CONDUCT MULTI-SENSOR IMAGERY R ECONNAISSANCE TO INCLUDE PRE-STRIKE AND POST-STRIKE TARGET DAMAGE ASSESSMENT AND VISUAL RECONNAISSANCE.
- CONDUCT DAY AND NIGHT SUPPORTING ARMS
   COORDINATION T O INCLUDE FOR WARD AIR CONT ROL,
   TACTICAL AIR COORDINA TION AND ARTILLERY/NAVAL
   GUNFIRE SPOTTING.

- MAINTAIN THE CAP ABILITY TO OPERATE FROM AIRCRAFT CARRIERS, ADVANCED BAS ES, AND EXPE DITIONARY AIRFIELDS.
- PERFORM ORGANIZATIONAL MAINTENANCE ON ASSIGNED AIRCRAFT.

#### CONCEPT OF ORGANIZATION.

 THIS SQUADR ON W ILL NORMA LLY FUNC TION AS AN INTEGRAL UNIT. I T IS STRU CTURED TO OPERATE AS A SUBORDINATE UNIT OF A MARINE AIRCR AFT GR OUP (MAG).

## CONCEPT OF EMPLOYMENT.

• THIS SQUADR ON WILL NORM ALLY BE EMPLOYED AS AN INTEGRAL UNIT OF AN AVIATION COMBAT ELEMENT (ACE)

#### MAINTENANCE.

- CAPABLE OF ORGANIZ ATIONAL (1ST ECHEL ON)
   MAINTENANCE ON ALL ASSIGNE D MARINE CORP S
   EQUIPMENT AND ORGANIZATIONAL (2D ECHEL ON)
   MAINTENANCE ON INFANTRY WEAPONS.
- CAPABLE OF PERF ORMING ORGANIZATIONAL MAINTENANCE ON ASSIGNE D AIR CRAFT AND SUPP ORT EQUIPMENT.

These METL's allow the command er to focus his units training efforts to more effectively manage all elements of the units as signments toward the accomplishment of key near, mid and long-term goals. These tasks do not specify the level of detail involved with accomplishing the top level METL's, but only direct the focus to particular top level functions. It is the responsibility of each unit's higher headquarters to specify the level of standardization and interface with external training agencies and similar organizations to fully exploit the unit's readiness to operate in both training and combat environments.

Each of the top level functions of the METL's, Tactical Employment, Concept of Organization, Concept of Employment and Maintenance, can be further decomposed to expose multiple layers that are essential to accomplishment of the functional objective. Regarding the METL function of Maintenance, the lower level attributess that feed into this task include recruitment, initial training, TMS training, proficiency, retention, and promotion. Decomposition of the organizational structure will identify requirements and identify positive attributes of the USMC organization and the manpower process.

It is not within the scope of this thesis to dissect and examine all functions on the USMC organization, or the indi vidual units, CE, ACE, GCE, SE. Nor is it possible to identify every element within a spe cific unit. The focus is on one individual structural element identified as a requirement within T/O 8840, the Military Occupational Specialty (MOS) 6094, identified on line 835 of the T/ O; Hydraulic Mechanic (HYD ME CH), Marine Enlisted, rank of Corporal, with a structural allocation of one (1). The following organizational and manpower attributes are terms and elements of the process used within the Marine Corps to m eet current m ission needs as defined by higher headquarters and the threat.

#### 1. Structure

As previously discussed, the T/O contains a listing of personnel required by the unit to meet mission objectives as defined in the mission statement and MET L's. Structure describes the basic requirement in terms of function, rank and a mount. MOS 6094, HYD MECH, is one of two-hundred-sevent een (217) enlisted requirements within the T/O Maintenance function. This number does not illustrate the number of functions performed, only the number of individual Marines required to support the requirement. At a micro level, the HYD MECH function within the T/O contains three specific elements that comprise the Hydraulic Mechanic requirement within the Maintenance function. All such functions are MOS 6094, but have a graduated rank structure to include one Sergeant (Sgt), one Corporal (Cpl) and one Lance Corporal (LCpl). Each of these individual and cumulative structures supports the unit's Primary Authorized Aircraft (PAA) allocation of twelve F/A-18D Hornets. Structure defines the requirement,

it does not, however define the individual Marine assigned to a unit, only the requirement as defined by higher headquarters. If a un it was staffed at 100 percent T/O, then the commander would have personnel filling each and every by-line MOS defined within the T/O. Although optimal, as based upon requirements, it does not reflect the reality of the manpower process. Due to multiple internal and external constraints, the boun daries encompassing the unit level organization prevent, with few exceptions, 100 percent T/O state. Certain units are listed as "excepted command" due to their mission and visibility. HMX-1, located in Quantico, Virginia, is one such command, due to its role of providing helicopter support to the President of the United States. The squadron receives 100 percent of its T/O to ensure its manpower base is both stable and capable of meeting all of its defined functions. It is interesting to note that the 88 40 T/O, used as reference in this thesis (circa. 1990), contained a struct ural requirement of one welder, MOS 6043. Due to changing requirements, consolidation of functional MOS areas and composite and adhesive technology achievements, this MOS no longer exists at the organizational level within the 8840 T/O.

# 2. Authorized Strength Report (ASR)

Examination of the ASR exposes one of the critical elem ents within the manpower process and how the Marine C orps balances meeting T/O structural requirements with the realities of budget and congressionally mandated limits in manpower end strength. As described in Marine Corps Order (MCO) 1300.31A, the ASR contains a recapitulation by grade and primary military occupational specialty (PMOS) of the manpower authorized to each monitored command code (MCC). The ASR incorporates the most recent decisions affecting the Marine Corps' structure. The ASR consists of a percentage of table of organization (T/O) billets (known as manning level) for all Fleet Marine Force (FMF) commands (1990, p.1). Additionally, MCO 1300.31A describes the ASR's normal report generation, delivery dates and ownership, by directing:

The ASR is norm ally updated in April, August, and December and incorporates the most recent decisions affecting the Marine Corps' structure. The ASR consists of a per reentage of tables of organization

(T/O) billets (known as manning level) for all Fl eet Marine Force (FMF) commands and 100 percent of T/O for non-FMF commands. The functional manager for the ASR is the Comma ndant of the Marine Corps. (p. 2)

An additional narrative describing the ASR is presented by Brian Tiv nan in h is thesis titled Optimizing United States Marine Corps Manpower (1998), Mr. Tivnan states that:

The ASR classifies billets by current year, budget year, and the remaining five years of the Future Years Defense Plan (FYDP). The ASR identifies billets by g rade, military occupational specialty (MOS), and Monitored Command Code (MCC). Grade represents the rank of the Marine required for the billet. MOS identifies the specific training and technical skills required for the billet. For the current year, the ASR provides the authorized billets for staffing. The list of authorized billets for out years is used in planning to develop the right "kinds" of Marines. (p. 3)

The Troop List (TL) is a Macro view of manpower requirements and a process step precondition before moving to the ASR for the determination of need. The Manpower 101 presentation describes the ASR as the Micro view, breaking out manning in more detail down to the MOS and Grade requirements by Monitored Command Code, not T/O. This slight adjustment in the view of information introduces the difficulties with aligning staffing targets to specific Tables of Organization. The lowest common denominator is the MCC (2009, p. 18).

## 3. Staffing Goal

The staffing goal is the realization of the constraints placed upon the Marine manpower system. It is the final allocation of actual Marines that are available to fill structure within a unit. The pool of assigna ble Marines is set by the feasible region primarily defined and bounded by End Strength, T2P2, unit exception code and budget. Other, less definable elements such as Te mporary Additional Duty (TAD) training, non-deployable personnel, and unit movement requirements also place limits on available manpower. MCO 1300.31A defines staffing goal as:

Produced by the Enlisted Staffing Goal Model (ESGM), staffing goals represent as signment targets, by grad e and Primary MOS, 6 m onths into the future. These targets provide f or the equitable distribution of the

current enlisted population to the authorized billets defined in the ASR in accordance with enlisted inventory availability and currents taffing policies. Staffing goals are produced once each month and the function al manager for the staffing goal process is the Commandant of the Marine Corps, Marine Manpower Enlisted Assignments (MMEA). (1992, p.3)

Tivnan also adds that authorized billets from the ASR represent ideal staffing goals. These goals must be reconciled with the current inventory and USMC distribution policies. The complete population of active duty enlisted Marines constitute the current inventory (Tivnan, p. 4).

# 4. Enlisted Staffing Goal Model (ESGM)

The Force Deploym ent Planning and Execution Operational Advisory Group (FDP&E/OAG) presentation titled *The Manpower Process*, defines ESGM as an optimization model that takes planned m anning levels (Authorized Strength), against a given inventory with the Marine Corps To tal Force System (MCTFS). Utiliz ing the policy on staffing precedence dictionary, the ESGM converts these inputs into STAFFING GOALS such that the staffing goals:

- Are as close as possible to the ASR
- Accommodate staffing policies IAW MCO 5320.12D (Staffing Precedence Level Order)
- Are consistent with existing chargeable inventory

ESGM allocates resources (individual Marines) to requirements (billets) using rules of thumb (based on manpower policies) to find solutions (FDP&E/OAG).

# 5. Military Occupational Specialty (MOS)

The MOS is a four-digit code consisting of the Occupational Field (OccFld) code completed by two additional digits. It describes a set of related duties and task s that extend over one or more grades required by units of the Operating Forces and Supporting Establishment. The MOS is used to identify skill-knowledge requirements of billets in T/Os, to assign Marines with capabilities appropriate to required billets, and to manage

the force (MCO 1200.17A, 2009, p. v). The T/ O also defines the types of MOSs available to USMC organizations as Ba sic, P rimary MOS (PMOS), Necessary MOS (NMOS), Free MOS (FMOS), Exception MOS (EMOS) and Additional MOS (AMOS):

Basic Entry level MO Ss required for the P 2T2 T/O, or other T/Os requiring non-OccFld trained Marine s. In ad dition, when a Reserv e Component (RC) Marine transfers to a new unit and does not possess the MOS required for the billet filled, he will be assigned a Basic MOS until the completion of required formal school training.

Primary MOS (PMOS) Used to identify the primary skills and knowledge of a Marine. Only enlisted Marines, warran t officers, chief warrant officers, and limited duty officers are promoted in their primary MOS. Changes to an Active Component Marine's PMOS without approval from CMC (MM) and changes to a RC Marine's PMOS without approval from CMC (RA) are not authorized.

Necessary MOS (NMOS) a non-PMOS that has a prerequisite of one or more PMOS. This MO S identifies a par ticular skill or training that is in addition to a Mar ine's PMOS, but can only be filled by a Marine with a specific PMOS. When entered as a re quirement into the TF SMS, a billet bearing a necessary MOS must identify a single associated PMOS even if several PMOS are acceptable prerequisites.

Free MOS (FMOS) Non-PMOS that can be f illed by any Marine regardless of pri mary MOS. A free MOS requires skill sets unrelated to primary skills.

Non-PMOS that is generally FMOS, but include exceptions that require a PMOS.

Additional MOS (AMOS) any existing PMOS awarded to a Marine who already holds a PMOS. Marines are not promoted in an AMOS.

The MOS classification system provides for e fficient as signment as well as effective utilization of Marine Corps personnel (MCO 1200.17A, 2009).

## 6. Occupational Field Sponsor

The Occupational Field Sponsor (OccFldS po) duty is generally assigned to a Marine who is currently serving at one of the higher headquarters manpower directorates.

When a Marine assum es the role of OccFld Sponsor, they become the Marine Corps point of contact for operational units regarding a particular or functional MOS (i.e., 6094, HYD MECH, or F/A-18D Maintenance MOS). This Marine may or may not be a subject matter expert of the MOS they represent, but they are responsible for cross departmental coordination with other mean anpower agencies ensuring that deficiencies in the MOS population are addressed. They are also the coordinating agent for the deletion or creation of MOS within their prevue. The OccFldSpo must understand the organizational network associated with their MOS and mean ust maintain open communication with the operating forces.

#### D. CHAPTE R SUMMARY

The Marine Corps organizational st ructure is dependent upon the proper identification of unit requir ements (T/O s tructure) and efficient use of available manpower. Figure 6, depicts the basic life cycle manpower model. Understanding the flow of Marines in to and out of the model is critical to a llow for the maxim ization of personnel (Manpower 101, 2009).

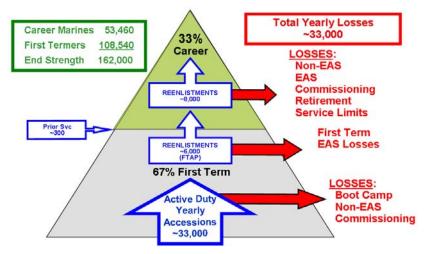


Figure 6. Enlisted Manpower Flow Model (DoN/USMC Manpower 101 presentation, 2009)

The critical nature of identifying required skill sets with in the T/O, m aintaining those skills through training, am ending those MOS skills not longer required or more effectively performed by other organizational functions, must all couple with the

manpower process. It is especially important to understand the gaps that can occur when external demands are placed upon the system. One such gap that su rfaced has been the impact felt by the scale of the Individua 1 Augment (IA) program. A product of the prolonged Global W ar on Terrorism (GWOT) IA's were a response to changing manpower and skill nee ds identified and requested f rom commanders on the battlef ield. Since this em erging requirem ent was not id entified or funded within the traditional USMC organizational o r m anpower models, the Marines s ent to fill these positions diminished the population of available m anpower to the established T/O units. The Marine Corps response to the additional requirements placed upon it by GWOT prompted General James T. Conway, Commandant of the Marine Corps to state before the House Appropriations Committee, Military Construction Subcommittee, on 11 March 2008 that:

To fulfill our obligations to the Nation, the Marine Corps will grow its personnel end strength to 202,000 Active Component Marines by the end of Fiscal year 2011. This increase will enable your Corps to train to the full spectrum of military operations and improve the ability of the Marines to address future challenges of an uncertain environment. (HAC, 2008)

The request by the Commandant was a response to an over utilized and strained total force that was beginning to operate out side of the boundaries of the norm al organizational and supporting manpower construct, as depicted in Figure 7.

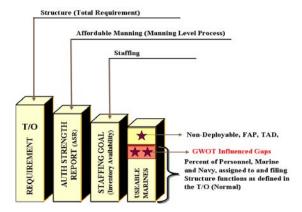


Figure 7. Requirements and Manpower Process (Manpower 101)

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## III THE SHIPBUILDING INDUSTRY

## A. THE CHALLENGE

Despite periodic bursts of activity, Am erican shipbuilding has been a chronically irregular and an unsettled industry since the Civil War (Boyer, 2001). Irregularity within the heavy m anufacturing indus try, specifically shipbuilding, presents challenges not inherent to other industries. Other forms of manufacturing rely heavily upon technology to perform m ajor functions in the construction on process cycle. Smaller, more agile products, such as automobile s and aircraft, employ assemb ly line-like m ethodologies contained within large, covered and clim ate-controlled assem bly and m anufacturing buildings. These industries allow a high level of predic tability, repeatab ility, maintainability, reliability and producibility. These "ili ties" are not necessarily associated with shipbuilding. Although much of the initial steel work is done in covered buildings, as the construction process matures, individual plates of steel are connected to form units, which become larger modules. Eventually, the larger modules come together to form the ship. Due to the enorm ous nature and complexity of ship construction, the anufacturing pr ocess is lim ited by the need for skilled use of technology in the m craftsman to perform large portions of the construction process. Moreover, the skilled workforce must apply their craft in an unforgiving and harsh environment. An additional obstacle caused by unpredictable funding and DoD ship buying policies is the inability of the shipbuilder to predict and plan for the consistent need and scheduled use for specific crafts on a long-term basis. It is this skille d craftsman, vital to the shipbuilding process, who suffers during these uncertainties. Unlike Marine Corps personnel, industry craftsman are not bound to rem ain in service for any particular period of time. Elective career opportunities in sim ilar labor fields, flexibility with personal m ovement and prospects of higher paying, less strenuous professions, constantly pull skilled craftsman away from the shipyard. The e Marine Corp s can weather periods of uncertainty the shipbuilding industry cannot. Long-term em ployment of proficient and capable craftsmen is critical to obtaining cost, schedule and quality business objectives.

## 1. Manufacturing a System

Until about 1840, nearly all vessels were built of wood. Up to that tim e, great expertise had been obtained in the use and a pplication of the m aterial required for the construction of sea going vessels. Due to its limitations of size and strength, pre-1840sbuilt ships rarely exceeded 200 feet in length (Holms, p.1). Holm's goes on to say that although the exact time ship construction shifted from wood to steel is unknown. emerging seagoing ve ssel r equirements of speed, size, streng thand capabilitie s necessitated the transition. Although wooden vessels conformed and adhered to changing requirements during their life cycle and dom inance of the seas, the level of complexity and rate of technolog ical achievement has accelerated since the initial steel ship s came into existence. With the evolution of technology, ships have become more advanced and capable, which in turn has lead to an increase in complexity that must be considered and planned for prior to and duri ng the construction process. As new hull form s are created and more sub-systems integrated modern ship s are comparable to systems that require new m ethods and techniques to m eet perf ormance specifications. To m developing requirem ents shipbuilders m ust recruit, train and reta in those s killed craftsmen best suited to meet the challenges of current ships construction.

## 2. The Shipbuilding Environment

Whether a ship is constructed from wood or steel, the labor requirements have and probably always will be harsh. As described by Tom Bell, workers in the era of wooden ships typically began their car eers with the dirtiest, most physically demanding jobs in the yard. They lugged hot tar to caulking crews, hauled lumber, mixed paint, set up scaffolding, pounded fastenings, drilled holes and drove teams of draft horses (2007). The trade of building ships required both skill and stamina. Mr. Bell goes on to further describe the average worker during the 1900s who built wooden ships in Maine as 42-years-old, worked 10 hours a day, and earne d \$541 a year. This amounts to \$11,700 in today's dollars, according to Maine Bureau of Industrial Labor Statistics data compiled by the Maine Maritime Museum (2007). The shipyard environment of today, although highly mechanized and more protective of employees due to the implementation of

occupational health and safety rules and regul ations, continues to presents challenges in the modern environment. Due to the proxim ity of shipyards to coa stal waters, s easonal changes can add to the discomfort when wo rking within the restrictive espaces of the ship's hull. Southern shipyards experience a combination of intense heat and humidity in the summer. Northern yards must deal with bitter cold and icing conditions during the winter. These realities of ship construction on do not aide in the recruitment of young craftsmen and may lead older workers to seek employment in more hospitable surroundings.

## 3. Status of U.S. Shipyards

Irene Sm ith comm ents her article "Pre paring the Shipyard W ork Force of Tomorrow" that current projections indicate the at over the next ten years, U.S. shipyards will need to hire and train an additional 1,400 workers each year to compensate for attrition and maintain critical skills (2002). This statement is the result of projections and estimates, based upon attrition, that would become realized as the baby boomer generation began to filter out of the workfor ce and into retirement. Based upon the July 2009 update to the Directory of U.S. Shipyards, there are eight different types of shipyards of record:

- B L: A large shipbuilder, fully facilitized, capable of building large oceangoing naval and commercial ships.
- B M: A mid-size shipbuilder, fully facilitized, capable of building oceangoing commercial ships, rigs, barges, etc.
- B S: A small shipbuilder, with limited capability in oceangoing vessels and mostly building boats and barges for coastal or inland service.
- B A: A builder of aluminum boats intended for commercial or governmental use.
- B Y: A builder of mega yachts, i.e., custom-designed and built yachts that are at least 100 feet in length.

- R L: A large ship repairer, capable of dry-docking an oceangoing vessel of at least Panamax beam (i.e., 106 feet).
- R S: A small ship repairer, capable of dry-docking smaller vessels.
- R T: A topside repairer, i.e., one with no dry-docking capability.

The July Directory update shows that of tho se shipya rds identified, there a re twenty-three listed under the B.L. category, a nd an additional twenty-five categorized as B.A. (2009, July). The first due to its size a nd number of government contracts, requires the preponderance of the skilled labor workforce. All other listed shipyard categories that require similar labor skill sets must compete for those sam e skilled employees to m eet contractual requirements. As pointed out in a 2001 National Security Estim ate, the six largest shipbuilders, referred to as the Big Six, account for two-thirds of the industry's total revenue (over \$6.7 billion in 1 998) and perform nearly 90 percent of all military work. Ninety-five percent of the revenues of these yards are defense-related. The Big Six accounted for about 11 percent of the i ndustry's commercial revenues during the 1996-2000 periods (p. 3). Another element affecting future shortfalls in available skilled labor is that there appears to be no hesitation of yards to invest capital to enhance and to modernize their facilities. The intent of active yards to strengthen their positions in the market is illustrated by Peter Mer edith in an article he penned in the "professional mariner," on-line edition, titled The State of Shipbuilding:

He acknowledged that even though ya rds are having difficulty finding labor they are pouring money into ne w facilities. W ith state and federal assistance, Austal USA broke grou nd July 31 on 840,000 square feet of modular manufacturing, warehouse a nd office space aim ed primarily at Navy projects such as the Littoral C ombat Ship (LCS). In Pascagoula, VT Halter Marine is buying two 310-ton cranes. And in Houma, La., Edison Chouest Offshore broke ground on a new shipyard that it says will ultimately employ 1,000, an investment that drew a \$10 million promise of state support. (2009)

Each of the se diverse, m arine-oriented manufacturing and repair facilities will need the support of skilled craftsm an to meet their needs. Competition is not limited to

the shipbuilding industry, but includes other marine-based companies such as sea-based oil platform repair and m anufacturing facilities, pipeline construction and repair and offshore and inland port station construction. This intense and expanding competition is stretching available shipyard and marine industry workforce resources to a critical point. Those resources available must be utilized to the maximum extent possible. One such way to maximize value added work is to decompose the production schedule to identify specific required tasks and the level of skill required to accomplish those tasks. Production planning tasks must be considered critical to accomplishing long-term industry goals and ensuring future bid and proposals efforts.

#### 4. The Workforce

Within shipbuilding the re ex ist the primary functions of a ny busines s network inherent in most companies. Elem ental functions such as adm inistration, hum an resources, supply chain monangement, planning, scheduling and monaterial all co-exist, interact and ultimately play the ir own particular role in a chieving senior leadership's vision. Within the Marine Corps, these founctions would be supporting elements to the primary USMC MOS, 0311 (riflem an), the basic component of the infantry unit. Comparatively, the skilled production workforce supporting the construction of ships can be viewed as the 0311's of the shipbuilding industry. All other elemental organizational functions ultimately support the efforts of those who provide skills in the areas associated with Hull, Mechanical and Electrical (HM&E).

As discussed earlier in this paper, ships are a product of steel plates that are cut, formed, attached together and then outf itted with ducting, pi pe, and electrical components. As the process continues the smaller components (units) are joined together to make larger modules that require additional welding, piping, electrical and duct work. The larger modules are attached together to further shape the hull and eventually the full vessel emerges. Sim plistic and grossly trun cated, these process steps shed light to the skill sets required to construct these sea-going gian ts. Although the skilled labor workforce is comprised of many diverse and important trades, there are three that are known as the critical crafts: we lders, pipefitters, and electricians. Those within the

critical crafts with three or m ore year's experience are the most highly regarded and recruited. They are also the hard est to reta in due to the flexibility their exp erience provides. Due to the nature of shipbuildi ng and the materials used in construction, welders are generally the skill set most sought and prized within the industry. Due to the shear amount of steel used, welders are utilized from initial construction to the delivery of the ship. Another elem ent that must be tak en into con sideration is the inc reasing welder skill level require d as the ship progresses in the construction cycle. As more of the ship is completed, spaces become more restricted and have more outfitting to consider during hot work events. This lends itself to more complex welding as there is a higher level of risk involved due to the p ossibility of shipboard fires and having to "rip-out" previous work com pleted due to i mproper welding technique or work package misinterpretation. Rework on a nearly complete vessel is a major contributor to late delivery and increased costs.

## 5. Shipyard Employment Concerns

According to a 2001 National Security Assessment titled U.S. Shipbuilding and Repair, perfor med by The U.S. Departm ent of Commerce, Bureau of Export Administration (BXA), shipyards claim that labor shortages have reduced profits, impacted construction costs, and delayed project com pletions. In addition, many shipyards are subcontracting work norm ally done at the yard and are turning away new business opportunities. A few shipyards ha ve begun to use contract labor even though contract lab or within r epresented shipyard s is a touchy subject and can result in contentious contract negotiations. Labor shortages affect military and commercial yards equally (BXA, p.4). These shortages are due in part to job insecurity caused by uneven workload (irregularity in the DoD procurem ent plan), harsh work environm ents, and a competitive labor market. Turnover in a competition-rich environment can be prompted by as little as an increas e in pay of less than \$1 an hour. Many in the skilled labor pool see short-term fiscal opportunity as more bene ficial than long-term employment stability, seniority and health benefits. The study also goes on to state that:

Both government and industry so urces state that m ilitary procurement contracting practices can lead to overspecialization within the workforce. Narrowly defined job clas sifications can caus e idle tim e and redu ce a shipyard's ability to utilize its workforce effectively. Also contributing to overspecialization are union activity and trad esmen certifica tion requirements. In contrast, Kvaerne r Philade lphia has app lied the Le an production business m odel used in Eu rope in its newly established commercial shipyard f acility at the f ormer Philadelphia Nav al Shipyard. The company reported that it currently uses four job categories in order to maximize the flexibility of its wo rkforce. Kvaerner is crea subcontractors to do major subassembly work. The skill base of the U.S. shipbuilding industry is eroding, esp ecially for welders, pip e fitters, an d ship fitters. Shipyards also cited sho rtages of machinists and electricians. Shipyards compete with other indu stries and with each o ther for skilled labor (BXA, p.4).

Internet searches for s hipbuilding e mployment opportun ities produ ce large numbers of advertisements for these highly sought after "critical craft." A common response to acute labor shortages by some U.S. shipyards, is to hire and train un skilled workers to fill gaps in production functions. Often these workers are used as h elpercleaners either in the production areas, in the yard or on ship. Tr aining unsk illed workers, ref erred to as green labo r, im poses addition al c osts with n o guarante e the workers will stay long enough for the yard to recoup its investm ent (BXA, p.5). Som e commercial yards rep orted tha t worker m orale a nd wo rk-related a ceidents du e to inexperience posed additional challenges for all layers of organi zational le adership (BXA, p.5). These challenges faced by shipyards around the U.S. will be am plified in years to com e due to I ooming retirements of master craftsman, continued exodus of its three to five year skill base and continued DoD procurement practices.

#### 6. The Trade Union Constraint

Trade union representation of skilled labor is a reality within m any, if not, m ost heavy manufacturing industries. It is beyond the scope of this thesis to detail the complex relationships that exis ts between industry and the trades. The reader should appreciate that union contracts are negotiated and bound when accepted by the two parties. These agreements, varying in levels of duty and restraint, present non-relaxable constraints to certain production strategies.

#### B. THE SHIPBUILDING WELDER

Ships are m ade from plates of steel of various thickness, size and grade. The average amphibious LPD-17 class ship is made up of over three million individual plates of steel (Forster, 2009). Much of the work associated with producing one of these ships from these steel plates is on the shoulders of welders. Welders, Cutters, Brazers and Fitters use hand-welding or flame-cutting equipment to weld or jo in metal components and to fill holes, indentations, or seams of fabricated metal products. Structural welders, those whose primary function deals with the hull of the ship, deal with m etals and alloys of various sizes and shapes. We elders operate various types of AC and DC electric arc welding equipment. They use portable, au tomatic, and sem iautomatic equipment with metallic e lectrodes that include inert gas shielded, f lux-shielded (sub merged arc), and hydrogen-shielded methods. Welders connect tanks, hose regulator torches and welding rods to work pieces or use coated rods as required by the nature of the weld. Welders select the type of electrode to use when we lding with stick electrodes. They f orm an electric arc by inserting electrodes in holders, touch electrodes to the w ork to complete the electric circu it and must then instantly withdrawal the electrod e to a short distance away from the work. Welders must ensure the quality of welds that are subject to x-ray analysis, magnetic particle inspection, dye check and water-or-gas tight pressure of other tests.

# 1. Wages and Recruitment

"The labor crise s in U.S. shipyard s is caused by several factors that include competition from other trades that of fer lucrative work such as construction in ar eas hit by Hurricane Katrina in 2005," said Matthe w Paxton, president of the Shipbuilders Council of America (SCA), a Washington-based trade group that represents more than 35 companies that operate 100 shipyards nation onwide (Lovering, 2008). The effect of hurricane Katrina on Gulf Coast shipyards was dramatic. The storm destroyed facilities and equipment. Katrina damaged ships already launched and anchored in berths. Also it dispersed thousands of employees across the country many of whom did not return to the area because of the total loss of their homes and lack of insurance to rebuild. Four years

later, Gulf Coast shipy ards are s till feeling the effects of this disp laced workf orce. Although billions of dollars in public funding has been targeted to rebuild the local infrastructure many workers have moved on to new locations and new professions. It has not been easy to replace those with shipbuilding skills, especially those with marine welding experience. As many of the Gulf Coast shipy ards continue to rebuild and begin to return to constructing ships instead of sub contracting the work, they are looking to replace those workers lost in recent years. In Loui siana, home of both military and commercial shipbuilding, as well as other marine oriented industries, the long term growth for Welders, Cutters, Solderers, and Brazers is predicted to be growing (see Table 1). The number of those employed in these welding professions in Louisiana in 2006 was 16,558. It is projected that in 2016 there will be 20,004. This represents an annual average growth rate of 1.9 percent, faster than the 1.6 percent growth rate for all occupations in Louisiana (Dept of Labor, 2006).

	2006 Employment	2016 Projected Employment	Total 2006- 2016 Employment Change	Annual Avg Percent Change
Welders, Cutters, Solderers, and Brazers in demand	16,558	20,004	3,446	1.9%
All Occupations	1,957,203	2,296,747	339,544	1.6%

Table 1. Long Term Occupational Employment Projections (From Department of Labor, 2006)

Table 2 illu strates na tional aver ages f or salary and em ployment numbers f or Welders, Cutters, Solderers, and Brazers:

Welders, Cutters, Solderers, and Brazers (National average)					
Median wages (2008)	\$16.13 hourly, \$33,560 annual				
Employment (2006)	409,000 employees				
Projected need (2006-2016) 107,000 additional employees					

Table 2. Wage and Employment Trends, National averages (From O\*NET, 2009)

## 2. The Welder Organization

Welders are basically organized around a shop and ship concept. Shops are those welding facilities within the shipyard that pre-fabricate, construct and repair components

of various sizes and shapes. Ship welders are those whose primary function is on the hull of the ship or on larger construction areas where modules are assembled into the hull. Basic knowledge of welding techniques are shared by both shop and ship welders, yet proficiency and competency of certain weld ing techniques are not necessarily shared between the two areas. Another elem ent adding to the d ivergence of skill sets is the environmental challenges of being on the shi p. Certain skills that include overhead and 3g (vertical groove) welding are m ore common on ship than in the s hops. Another area of divergence is the seniority and experience level of those welders on ship versus those in the shops. This is prim arily due to the rigors of shipboard construction. Work spaces are tighter, lighting is in consistent and sometimes non-existent. Air quality can be poor and climate control features do not m atch those permanent systems installed with in the enclosed facility areas. All these co nsiderations have the cumulative affect of dictating that shipboard construction requires more agility, strength and stam in a of younger, les s experienced welders. This is b y no m eans an abso lute requ irement. Given the environment of the shipyard, more senior welders if given the opportunity may opt to work in the more hospitable areas offered by covered facilities.

Welding organizational structures vary from shipyard to shipyard; each capitalizing on an individual company busine ss strategy that drives a hum an capital management technique that creates recru itment, tra ining, retention and promotion strategies. They also are greatly af fected by the scope of work driven by the type and size of ship(s) in construction. Som e shipyards, such as General Dynam ics M arine Systems, Bath Iron Works in Maine, build one class of ship, the DDG-51 Arleigh Burke class destroyer (GDBIWS, 2009). Benefits of constructing one class of ship are immense principally due to the level of repeatability built into the construction cycle. Sche dules, material, processes, craft u tilization, vendor relationships all benefit from executing the same procedure time and time again. Opportunities to reduce costs, enhance quality and deliver ahead of schedule are a product of this single product construction strategy. The downside of a single product construction strategy is a loss in flexibility to change the established construction series. Referenci ng the Prelim inary Model of Organizational Complexity: Optimizing Chaos in Organizations provided in Chapter II (Figure 3), the

single customer/product supplier tends to operate on the left side of the pendulum. Other shipyards settled into p rocess and s tructure, maximizing the leve 1 of repeatability, but restricting elements of innovation and advancement. There are other major shipyards that operate on the opposite side of the pendulum, due to the diversity of their product. O ne such shipyard is Northrop Grumman Shipbuilding – Gulf Coast (NGSB-GC).

For m ore than seventy years, NGSB-GC facilities and the m ore than 18,000 employees of the Gulf Coast operations ha ve pioneered the deve lopment and production of technologically advanced, highly capable warships for the surface Navy fleet, U.S. Coast Guard, foreign and commercial custom ers (NGSB-GC, 2009). For the last ten years, the Gulf Coast shipyards of Northr op Grumman, formerly Ingalls shipyard, have been producing no less than five differe nt classes of ship including the DDG-51 Destroyer, Large Deck Am phibious ships (LHA and LHD), LPD 17 class Am phibious Transport Dock ship and the Coast Guard (C G) National Security Cutter Legend Class. Not only does each of these ship classes differ in function (com batant, transport, cutter) they also belong to different custom ers with different f unding sources. These basic supplier-customer fundamentals lend them selves to a hectic m anufacturing environment. Unlike the production stability enjoyed by shipyards like BIW, NGSB-GC must deal with the full spectrum of issues that comprise a ships' construction schedule. In a vacuum, a ships' construction scheduled start (SS) and scheduled complete (SC) dates would equal the actual start (AS) and actual complete (AC) dates. There would be no negative cost or schedule variance. The ship would be delivered to the custom error time with zero defects and meet or exceed their ex pectations. The perfect m anufacturing vacuum only exists in concept. The realities of the pr ocess are the constant and unpredictable random negative variables that d isrupt and a lter the course of the original pl an. In essence, no plan ever s urvives first contact with the enemy, and the enem y, in this case is multifaceted. One such facet being the organizat ions and m anpower process established to support the construction process. For shipyards with diverse products and multiple customers the challeng es are accen tuated. When the workforce is in a state of flux, a skilled, experienced labor force is harder to recruit, train and retain past the three to five year employment anniversary.

## 3. The Ship Construction Process

The shipbuilding process (including c oncept developm ent, bid and proposal, construction and delivery) is unlike any other manufacturing process. Unlike the auto or aviation industry, large presses c annot stamp out and auto matically assemble a military amphibious or combatant vessel. Adding to the complexity of ship construction is the integration of weapons, C4ISR, aviation flight operations and maintenance, crew living and other USN/CG specifications. Many of the ese functions are not the responsibility of the prime c ontractor, but are in fact contracted to external vendors. The addition of vendors adds one more element of complexity to the process that requires additional performance and management oversight. These factors and many more stress the system. At the heart of this system is the workforce that includes welders, who will ultimately work through the chaos surrounding the ships construction cycle and deliver a vessel that meets or exceeds customer expectations.

The top level construction schedule is represented by multiple means, but for simplicity Figure 8 shows a generic schedule for Ship X. It is comprised of segmented Construction Phases (CPh), defined by scheduled start (SS) and scheduled complete (SC) dates that are scheduled to occur in a specific quarter in given fiscal year, i.e., Q206:

		CPh A	CPh B	CPh C	CPh C <sub>1</sub>	CPh D	CPh E	CPh F	CPh G	CPh H	CPh 101	CPh 102	CPh 103	CPh 104
Ship	Weeks	10	10	10	10	12	12	12	14	14	14	14	20	20
X	SS	Q105	Q205	Q305	Q405	Q106	Q206	Q306	Q406	Q107	Q207	Q307	Q407	Q208
	SC	Q205	Q305	Q405	Q106	Q206	Q306	Q406	Q107	Q207	Q307	Q407	Q208	Q408

Figure 8. Construction Schedule, Ship X

The construction schedule is the culmination of hundreds of inputs stretching back to the original contract and extending to real time considerations, such as, material availability. Each CPh is further defined by elements in cluding budget, scope of wor k, material and

workforce requirements. Figure 9 illustrate s the functional workforce requirements for Ship X, and the allotted hours required for construction of the entire vessel from CPh A to CPh 104:

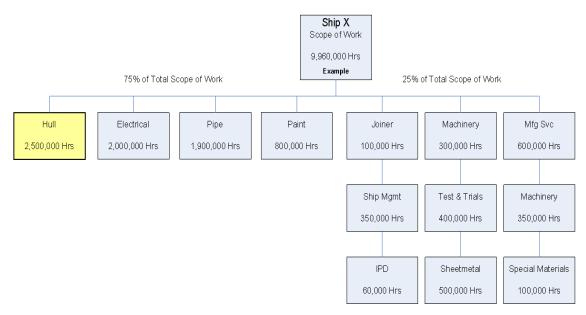


Figure 9. Functional Craft Workforce Requirements for Ship X

The functions listed are prim arily those associated with the crafts. Supporting elements including H R, supply chain m anagement and adm inistration, are not represented; however, they play a critic al part in the shipbuilding process. Approximately seventy-five percent of the ove rall ef fort in ship con struction is the responsibility of Hull, El ectrical, Pipe and Paint. It is important to understand that even though the decomposition above is an example for Ship X, in an environm ent where multiple classes of ships are constructed in parallel, the workforce comprising the functional areas may or may not be assigned to one particular hull or ships' class for the duration of construction. In an effort to accelerate cons truction and m eet i mpending es when backlog, schedule slip and m ilestone contractual target dates, there are tim deadlines require that certain hulls receive more workforce support. Figure 10 continues the decomposition of the Hull function and defines those sub-layers of functionality that comprise the department:

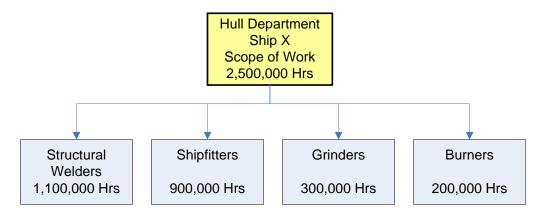


Figure 10. Hull Department Functional Areas and Scope of Work for Ship X

The efforts associated with each of the see Hull department functions are not equally apportioned and in fact are a product of varying levels of effort required within each stage of the construction cycle. In the early phases of construction the structural welders and ship fitters play critical role is in unit, modular and ships assembly. As construction progresses and as the ship reaches a more mature completed state of fabrication these functions peak. As the ship nears completion, functional areas such as the paint and electrical departments increase their scope of work. One final layer comprising the welder function is variation in levels of skill and competency. As depicted in Figure 11, welders are primarily categorized based upon experience:

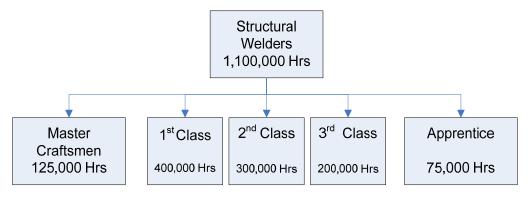


Figure 11. Welder Experience Categories

The structural welding function is further layered to represent those most common experience levels within the department. These numbers are generally accepted rules of thumb as to the ratio of 1<sup>st</sup> to 2<sup>nd</sup> to 3<sup>rd</sup> Class, Master Craftsmen and Apprentice welders required through the shipbuilding process.

It is evident through extens ive shipyard em ployment que ries on internet search engines to include Google, Ask, Alta Vista, Lycos and newspaper classifieds from both Mississippi and Alabama that these skill levels are highly sought. In a recent pamphlet produced by The Gulf States Shipbuilder's Consortium (GSSC) an announcement stated that hourly wages in the shipbuilding and repair industry are competitive with those in other industries. Skill level determines how much a welder can earn (GSSC, 2009). Below, illustrated in Table 3, is a snapshot of the starting hourly wages for four job functions that shippards along the Gulf Coast are aggressively seeking and in the highest demand:

Jobs	Skill Level	Average Hourly Rate
Shipfitter	1st Class 2nd Class 3rd Class	\$18.20 \$14.92 \$12.08
Welder	1st Class 2nd Class 3rd Class	\$18.20 \$14.92 \$12.08
Pipefitter	1st Class 2nd Class 3rd Class	\$18.20 \$14.92 \$12.08
Pipewelder	1st Class 2nd Class 3rd Class	\$18.20 \$14.92 \$12.08

Table 3. Critical Craft Shipbuilding Salary, Class Adjusted (From GSSC, 2009)

These varied functions responsible for the bulk of effort in the shipbuilding process each have their own very specific and important list of m issions. They also represent an element of rank, based upon either time in grade or skill level, comparable to USMC and other military organizational structures.

## 4. The Shipyard Manpower Process

Unlike the Marine Corps and other DoD organizations, the shipyard industry cannot maintain their end strength in the same manner as the congressionally funded Department of Defens e services. Shipyard s operate on profit, and since most ship contracts are competed and awarded on an individual basis, long-term employment of the workforce is challenging. Inevitably, there are surges in production where shipyards go on hiring frenzies. There are also valleys that drive the release of a certain number of workers. Most capacity planning organizations consider both firm (contracted vessels)

and potential (bid and proposal phase) hull scope of work in their ch arts. These charts can provide near, m id and long term queues identifying need for craft workforce and allow management and hum an resources to se ek early re medies and plans of action to minimize the effects of critical craft losses. The key to successfully navigating through periods of reduced capacity within the shops and on ship is to understand the need for the type and level of craftsm an required to m eet construction milestones. The dilemm a for the shipbuilding industry is to determine who provides maximum value at each phase of the construction cycle.

The USMC Enlisted Flow Model, depicted in C hapter II, Figure 6, illu strated a manpower process driven by rank and experience. It is a classic pyramid whose base is comprised of First Term Accession Marin es, the most junior ranking members of the service. As a Marine progresses in time and rank, the pyramid maintains its cost and end strength balance by application of constraint s that forces a manpower attrition rate that seeks stability with end strength, ASR and staffing goals. It also allows the Marine Corps to remain within funding patterns set by the Program Objective Memorandum (POM) cycle.

The shipyard seeks experience among its ranks of craftsman. Those with three to five years of shipbuilding experience represent 1 st class craftsmen, the core group desired by management and labor to provide value adde d work and contribute to the su ccess of the construction sequence. As shown in Figure 12, the optimal skill set welder manpower structure, or the m odel most desired within shipbuilding, is not developed to m aximize cost savings. Each rung of the pyram id represents total aggregate numbers of employees within the rung, while the numeric value on the right hand side represents the cost burden assumed by the company, one (1) being the high est and five (5) representing the lowest. The top of the pyramid is structured similarly to those of USMC models in that the most senior group has the fe west in aggregate num bers. This senior leadership node in the pyramid has a cost im pact value of one (1), the highest cost burden to the organization. This allows f or sufficient numbers of senior en listed Marines to f ill critical leadership billets while m inimizing the cost impact to the budget. The pyramid deviates from a balanced co st-to-skill s olution due to the desire f or 1 st class craftsmen. Having the

maximum num ber of 1 st class cr aftsmen in the shipyard perf orming the m ajority of welding tasks would be m ost desi red. Based upon this desire the 1 st Class Craftsman would represent the highest aggregate number of employee type in the pyramid and have the second highest cost burde n. Although the skill set desi red is met, the budget is negatively impacted due to the high numbers of employees within the second highest cost burden category. As compared against the USMC model, it is upside down with respect to flow:

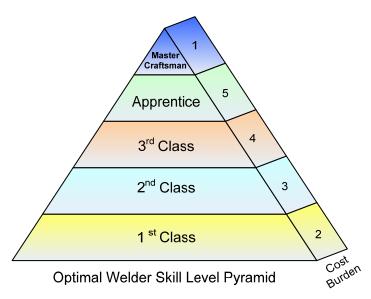


Figure 12. Optimal Welder Skill Level Pyramid and Cost Burden Rate Impact to Operating Budget

If budget was of no concern or consequence, and recruitment policy and practices supported sufficient 1<sup>st</sup> class welder accessions (recruitment) directly into the workforce, shipyards would take a giant leap forward in the progress of ships construction.

Unfortunately, costs as sociated with the la bor workforce a re a primary driving factor constraining profit. The Marine Corps manpower burden has historically hovered between 60 and 65 percent of the total annual budget; commercial industry carries nearly the sam e manpower burden. The difference between the two organizations is the necessity and requirement to maintain an acceptable profit margin. Instead of reliance upon historical information to drive hiring, training and placement shipbuilding could

potentially benefit from a de tailed analysis of its workf orce need to better meet construction objectives. Strategies based upon certain aspects of USMC organizational structure coupled to Tables of Organization could set the stage for increased efficiency. Subsequent development of MOS's aligned with T/O mission statements and MET L's could create MOS's for welders not defined on loose generalizations of experience and skill, but would be tied to quantitative scope of work requirements.

#### C. CHAPTE R SUMMARY

The shipbuilding industry, especially those that support the Departm ent of Defense, is a cyclic business that is at the m ercy of c ongressional funding. It is a complex, multi-faceted, long te rm construction process that cannot rely upon any one particular customer funding str eam to support its workforce. Unlike the Marine Corps, funded to support operations geared toward national defense, shipyards m ust make manpower decisions based upon a profit m argin and capacity plan. Unfortunately, there are tho se negative valleys in the construction process that force the release of skilled workers. In years past these workers rel eased from employment commitments could be easily rehired when capacity increased. With the expansion of opportunities in the commercial secto r the shipbuildin g workforce, not unlike m ilitary recru itment, has experienced its share of shortages in the workforce. It is imperative the at shipyards fully understand the perform ance standards, experi ence and competency connected with each employee rating to better m atch s kill set to production effort, throu ghout the s hips' construction process. Potential opportunities exist to develop an industry recruitment and retention model to m ore effectively meet scope of work, no m atter the diversity of class of ship in construction. The Marine Corps model may present some beneficial attributes transferable to the shipbuilding industry and its welder workforce.

# IV. IDENTIFICATION AND APPLICABILITY OF ATTRIBUTES FROM USMC ORGANIZATION AND MANPOWER PROCESSES THAT ARE TRANSFERABLE TO SHIPBUILDING WELDER ORGANIZATIONAL STRUCTURE

#### A. INTRODUCTION

Organizations, like system s, have purpose. They both consist of structures that are comprised of several layers. System s are the product of sub-system s, elements and components, while organizations are gene—rally the product of a workforce, m—iddle management, and senior leadership. Elem—entary layers of both stru—ctures have a core function that ultim—ately supports the effort—s of the structure to provide a product or service to the respective customer. Organizations and systems have goals that satisfy and meet the larger objective or mission. Objectives of organizations can be compared to the Table of Organization's m—ission statement in that they both must amplify purpose in a reasoned, logical and system atic style. Dr. Ph—il Bartle states that objectives have clear and unambiguous characteristics. One m—ethod to construct and m—anage an objective is through the use of a simple acronym S.M.A.R.T. (2007):

- Specific: Clear about what, where, when, and how the situation can or will be changed
- Measurable: Must be able to quantify the targets and benefits
- Achievable: Must be able to successfully attain the objective
- Realistic: Must be able to obtain the level of change reflected in the objective without introducing conjecture and arbitrary variables
- Time bound: Stating the tim e period in which they will each be accomplished.

The characteristics of stable and achiev able objectives identified in the SMART acronym align with the intent of the USMC T/O mission statement given that both seek to direct functional effort toward the achievement of base requirements. For USMC units

the base requirem ent is to provide support to the infantrym an while shipyards provide support for their craftsm en. Each shares com mon mission characteristics in that both provide products and/or services on time and on schedule. The product or service satisfy all specifications that meets pred etermined levels of quality for physical, functional and operational perform ance requirem ents as specified in either the mission statement (USMC), or contract vehicle (shipyard).

#### **B. ORGANI** ZATIONAL ATTRIBUTES

Marine Corps organizations, from the sm allest individual unit to the la rgest are defined and driven by the Table of Organizat ion. The T/O defines a Marines skill and experience level (rank) required to best m eet the need def ined within the m ission statement. Annotated on the T/O is the primary aircraft aut horization (PAA), which defines the total num ber of Type, Model and Se ries of aircraft, allo tted to the squadron. Coupled to the T/O is the Table of Equipm ent (T/E), a docum ent that defines all necessary equipment for the unit to operate and achieve the mission statement goal. Combined together the T/O and the T/E are the Table of Organization and Equipment (T/O&E). A Table of Organi zation and Equipment (T/O&E) was a chart-like do cument published by the W ar Department which prescribed the organic structure and equipm ent of military units from divisional size and dow n that includes the headquarters of corps and armies (AR 310-60, 1943). The scope an d function of a T/O& E was described by noted m ilitary histo rian Dr. Robert R. Palm er in his r eport titled Reorganiz ation of Ground Troops for Combat:

Dr. Palmer stated that For each unit the T/O&E prescribed the number of its officers and men, the grade and j ob of each, the proportion of various occupational specialists, the arrang ement of command and staff and administrative personnel, the means of transport and communications, the provisions for supply, maintenance, construction, and medical care, and the kind and quantity of individual and unit ar mament, together with the relationship between supporting weapons and consequently the tactics of the unit. (p. 265)

Prior to 1943, organization and equipm ent were expressed in Tables of Organization (T/Os) and Tables of Basic Allow ances (T/BAs). Unfortunately the T/BAs

were not closely coordinated with the T/Os . In October 1942 the Table of Equipm ent (T/E) was s ubstituted for the T/B A. The difference is that a T/E was set up for each standard unit, whereas there had been a single T/BA for each combat arm, covering all standard units of that arm. To provide complete coordination between organization and equipment, a consolidated T/O&E, was issued for each standard unit in August 1943 (AR 310-60, 1943). By aligning the T/E to the T/O of specific types of units a higher level of standardization was created. This standa redization allowed for a more consistent to organization, training, manpower processing and operational consistency regardless of the unit's geographical location.

The T/O sets the baseline for like units. Each individual allotted structure position, such as the F/A-18D Hydraulic Mechanic, rank LCpl, quantity one, must be the same regardless of unit location. This is the estandardization nucleus that allows for movement of the individual Marine from one unit to the next in time of need due to reapportionment of resources driven by combat or other critical requirement. During the Gulf War and throughout the Global War on Terrorism, USMC manpower agencies have dealt with such movement of personnel from one unit to the next. Due to deployment cycles, increased requirements and unit deactivation, the Hydraulic Mechanic may be needed in another unit to satisfy the other unit's staffing goal. Due to clear delineation of baseline requirements within the T/O structure farame, and the level of standardization that ensues, this movement (although not necessarily a positive influence on retention) does meet high priority unit staffing goals. It is the T/O that sets the foundation for all Marine units and has allowed for the design and refinement of the manpower process.

## 1. Table of Organization and Equipment: Requirement Baseline

Tables of Organization and Equipment are based on generalized templates for each specific type and size of unit, e.g., a we apons company of an infantry battalion, or all weather fighter attacks quadron of a Marine Air Group. These templates are then modified as needed by the individual unit. The Marine Corps also relies on other documents to report what personnel and equipment a unit actually possesses. The T/O section denotes every a uthorized billet with in a unit by rank and Military Occupational

Specialty required fulfilling the necessary dut ies. The T/E section denotes authorized equipment by num ber and quantity (W iki, 2009). Table 4 is an extract from a working 8840 T/O for an F/A-18D squadron. As note d, the T/O is supplemented with the T/E, N8840, which defines the full listing of equipment needed for the squadron to train, support, maintain and deploy. The promoulgation statement along with the top level mission statement for the unit is also listed. The individual METL's would follow the mission statement and would, in much greater detail define lower level functional and operational requirements of the squadron and its assigned personnel:

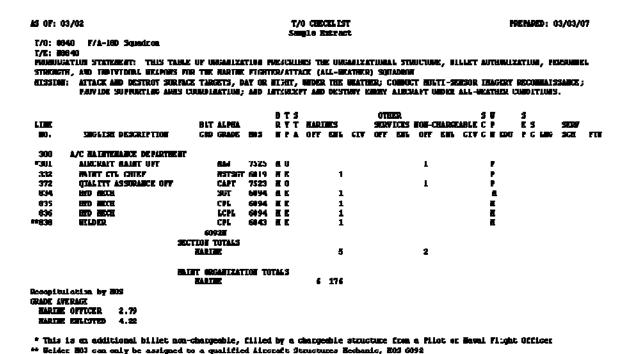


Table 4. Extract From Table of Organization 8840, F/A-18D Squadron (From Manpower 101, 2009)

Other significant elements of the T/O are the descriptions of each function within the squadron and the number of personnel associated with that function. Note line number 301, Aircraft Maintenan ce Officer. This position should be filled by a major with a primary MOS of 7525, Naval Flight Officer (NFO). In any case the position is budgeted to be filled by a Marine Officer (MO). This line on T/O 8840 shows that this position, although identified as a requirement, is not a chargeable structure and, thus, was

not budgeted. It is in fact a position that will be filled by a chargeable structure from the ranks of aircrew. Within the squadron there are approximately fourteen pilot (MOS 7523) and fourteen NFO (MOS 7525) chargeable structures. Within the ranks of chargeable Majors, the AMO position is an additional or secondary duty. This is also the case with T/O line number 372, Quality Assu rance Officer, except this secondary duty will be filled by one of the squad ron's Captains (MOS 7523). Lines 332, 834, 835, 836 and 838 all designated as Marine Enlisted (ME) are chargeable, as these positions represent primary MOS's that are processed within the Enlisted Staffing Goal Model (ESGM) and apportioned to units by the appropriate MMEA agency, based upon unit precedence level and available resources.

The T/O consists of separate secti ons, each defining requirem ents and total chargeable and non chargeable st ructure. Table 4 illustrate s the section extracted fro m the Aircraft Maintenance Departm ent, which consists of six chargeable MO's and onehundred-seventy-six chargeable ME 's, as shown under the Maintenance Organization Totals line. If the maintenance department was staffed with six MO's and 176 ME's (one Marine fills one structure), they would be at one-hund red percent T/O. If every chargeable struc ture in every Marine unit was filled with an actual Marine, the n the Marine Corps, as a whole, would be operating at one-hundred percent T/O. As discussed in Chapter II, total staffing of structure is not possible due to budget and end strength constraints (T2P2). Staffing goals allow a maximum percentage of deployable Marines to populate a unit T/O, thus m aintaining the equilibrium between requirem ent and availability. Application of staffing goa I for the m aintenance departm ent can be illustrated by showing a relationship between chargeable structure and a ssigned Marine. If four Marines were physically inside the unit filling lines 332, 834, 835, 836 and 838, the extracted portion of the unit would be at eighty percent T/O. If this staffing goal was applied to the entire com plement of char geable s tructure with in the m aintenance department, the total number of assigned Marines would number one-hundred-forty-one, or eighty percent of T/O. Regardless of the ultimate staffing goal applied to a unit the T/O sets forth definitive functional requirements for any Marine Corps unit to operate, support, maintain and deploy. It allows the manpower process to determine appropriate

staffing based upon the attributes listed in Chapter II. The T/O is also a dynam ic document that has process steps to allow change based upon emerging requirements. The Marine Corps is unique a mong the other services in that it leverages the input from the operating forces to lead change based upon true need, not a casual understanding of need from those serving in USMC manpower directorates. The Occupational Field Sponsor is a critical link to the operational forces and represen to specific MOS's and lead is the process of altering, reorganizing and eliminating T/O structure when needed.

## a. Occupational Field Sponsor: Requirements Manager

The Occupational Field S ponsor (OccFldSpo) is the linkage that connects headquarters with the functional MOS's co mprising units in the operating forces (OPFOR). Each MOS group has an OccFldSpo, a Marine, usually ranging in rank from Capt through LtCol, determined by the size of the MOS field. This person is generally in the sam e MOS field as the community he or she represents allowing a level of understanding of the o n-going or em ergent conditions pressuring the OPFOR. The OccFldSpo is responsible to the OPFOR to ensure that the eir request f or T/O structure changes or realignm ents are acted upon. E ach year, OccF ldSpo in the Marine Corps gather together to convey the state of thei r individual MOS field to the broader group. Through open dialogue a better understanding of the whole emerges adding greater levels of granularity to the entire breadth of current USMC T/O conditions. The OccFldSpo can change structure deemed not necessary by the OPFOR and realign it to meet a new and more pressing function, thus adding to the T/O's relevance. The OccFldSpo also has an understanding of the organizational networks that exists between the various U SMC manpower directorates. This makes navigation through the various channels a much easier task, allowing more responsive and timely results.

#### C. ORGANI ZATION SIMILARITIES

The Marine Corps and the Shipbuilding industry are both constructed from a n organizational perspective that begins with a m ission statement, similar to the T/O development process. Historically, Marine Corps preparedness has been characterized by

the phrase, "The First to Fight." Ma rines are trained, organized and equipped for offensive a mphibious e mployment and as a "force in readiness."

Officially, the m ission of the Marine Corps is set f orth in the Nationa 1 Security

Act of 1947 as amended (1952). The key parts of the act, as presented in an article of the Marine Corps Gazette (2009, July) are listed below:

- 1. To seize or defend advanced naval bases and to conduct such land operations as may be essential to the prosecution of a naval campaign.
- 2. To provide detachments and organizations for service in arm ed vessels of the Navy or for protection of naval property on naval stations and bases.
- 3. To develop, with the other Arm ed Forces, the tactics, techniques, and equipment employed by landing forces in amphibious operations.
- 4. To train and equip, as required, Marine forces for airborne operations.
- 5. To develop, with the other Arm ed Forces, doctrine, procedures, and equipment of interest to the Marine Corps for a irborne operations which are not provided for by the Army.
- 6. To be able to expand from peacetime components to meet the needs of war in accordance with mobilization plans.
- 7. Perform such duties as the President may direct.

Based upon these m ission elem ents, coupled with historical precedents, the Marine Corps has developed an organization that meets those direct and im plied task requirements set forth by the NSA. Figure 13 provides an abbreviated USM C organizational structure that culminates with the identification of physical skill requirements (Hydraulic Mechanics) within the Maintenance Department function.

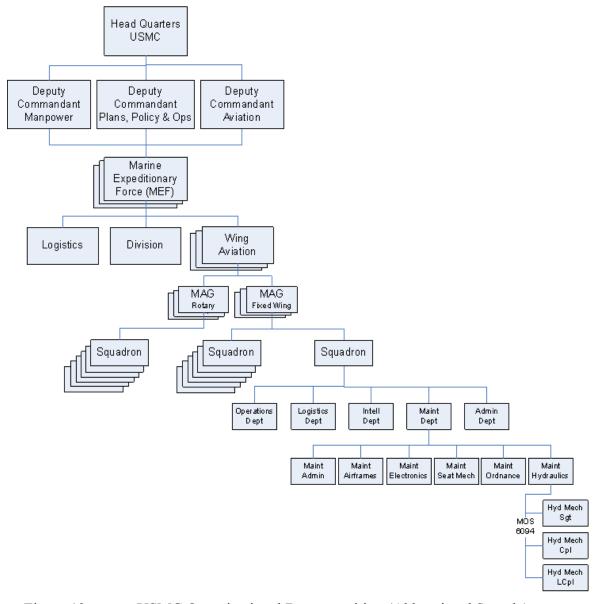


Figure 13. USMC Organizational Decomposition (Abbreviated Sample)

The developm ent of a ny business orga nization, to inclu de the ship building industry, also follows a similar methodology that is ultimately dependant upon a mission statement. This statement may be as simple as provide quality products and services that meet or exceed custom er expectations. As with Marine Corps organizations, each layer will have a specific mission or task s list developed to meet the broader requirements. Figure 14 culminates with the identification of physical skill requirements (Welder rating classes) within the structural welder function.

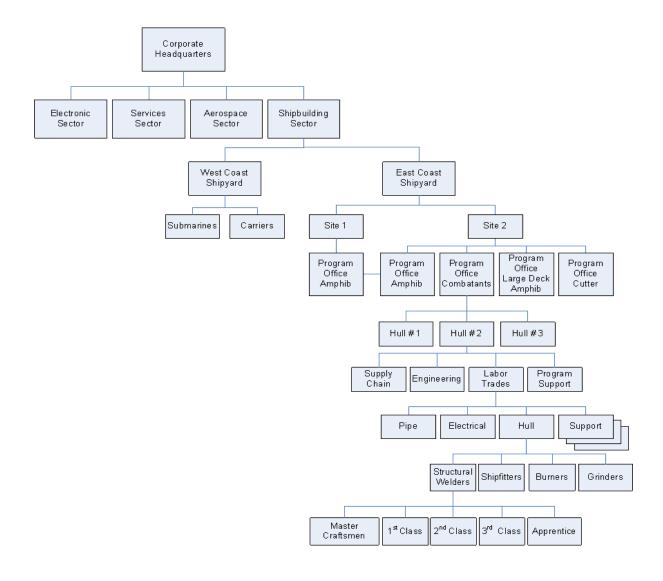


Figure 14. Shipbuilding Organizational Decomposition (Abbreviated Sample)

A side-by-side comparison of the two organizations does not readily expose easily interpretable similarities in functional description. Top level functions, such as a headquarters element, are common to most organizations, military or industrial, but lower layer functions are not quickly linkable. An understanding of the functions of each layer is required to better match and assess commonalities. Table 5 attempts to link USMC and shipbuilding organization functional elements together to allow a qualitative assessment of similarity.

Organizational Similarities					
USMC	Similarity	Shipbuilding			
	Value	Industry			
Headquarters	2	Corporate			
	2	Headquarters			
Deputy	2	Sector			
Commandant		Sector			
MEF	2	Shipbuilding			
Wing	3	Shipyard			
		Geographical			
MAG	3	Site			
	١	Program			
		Office			
Squadron	3	Ship Hull			
Departments		Departments			
	3	Labor Trades			
		(Craft)			
Maintenance	4	Hull			
Department	4	Department			
Hydraulics	4	Livil Chill Cata			
Division	4	Hull Skill Sets			
Hydraulic	Е	Structural			
Mechanic	5	Welders			
Rank	5	Rating			
Lo 12345 Hi					

Table 5. Organizational Similarities: Qualitative Assessment of USMC and Shipbuilding Functions

Some of the functional elements of USMC organizations, such as the Marine Air Group (MAG) and Squadron Departments, cross multiple boundaries when compared to the shipbuilding organization. As the layers become more defined at the lower end of the spectrum, the functions become better aligned, beginning with the USMC Maintenance and Shipbuilding Hull Department comparisons. These lower layers show commonality in that their relationships align by providing hands on service, maintenance and repair capabilities to the host organization. The maintenance department is a ligned with the T/O to provide maintenance, repair and support services to the squadron's primary equipment, twelve F/A-18D Hornets. Each entity within the department has a distinct purpose and structure that supports this effort. The Hull department within shipbuilding is also structured and arranged to meet the obligations of ships construction. Each of the skill sets within the Hull department provides a basic function, and welders provide the preponderance of this effort. As the assessment continues to descend in order and reach the individual Marine (rank) or Craftsman (rating) level, the commonality of function and

similarity value increases. Each of these f unctions are defined by cr iteria as established by the host organization. The Ma rine Hydrau lic Mechanic is an allo wable structure defined on the unit T/O. This specialty is staffed to the unit based upon available assets within the broader USMC m anpower system as constrained by the POM and resultant end strength. The Hull departm ent welder, as a craftsm an, can be defined by common welding practices within the industry or more narrowly, if need dictates, a specific set of skills required for ship fabrication such as specialty metal welding techniques.

The Marine hydraulic m echanic and the sh ipbuilding welder have, at their core, skill sets needed to provide the utility necessary to accomplish the mission. The elements that dictate their use and consistency deviate greatly due to a myriad of different factors. The Marine is funded and allocated to a unit based upon congressi onal funding. This allocation of budget has been fairly consiste nt through the years. T here are also elevations in the budget cycle that account for increased activity for Marines, such as, supplemental to offset the cost associated with protracted engagements. A key difference between military funding and manpower use and industries application of human capital management strategies is the ab ility of the military to utilize resou rces in alternative ways. Within the Marine Corps a Marine will remain employed regardless of the current global situ ation. Durin g peacetime or con tingency operations, USMC forces remain active while conducting training. W ithin i ndustry, when capacity is low it is cost prohibitive to retain excess m anpower. W ithout a m ethod to utilize a craftsm an in an area that may be in dem and during the re duced period of need, the com pany has no alternative other than releas ing a portion of the over-m anned shipyard. The opposite is true when capacity increases and more resources are required. In this case, the company may not have an extern al pathway to bring in skilled just-in-time labor to fill the void. Consistency in funding, scope of work, and the inability of the shipyard to cross train its workforce to better meet need is a constraint that impedes production and ultimately affects cost.

Figure 15 s hows the combination of the decomposition of Ship X required Craft departments and associated hours based on the capacity plan for CPh 104 and the top level Integrated Master Schedule (IMS) for Ship X construction. Assessing each of these

elements together allows a detailed exam ination of scope of work, but more im portantly it sets the stage for detailed analys is and identification of skill level requirements for the welders for a specified period of time (CPh 104).

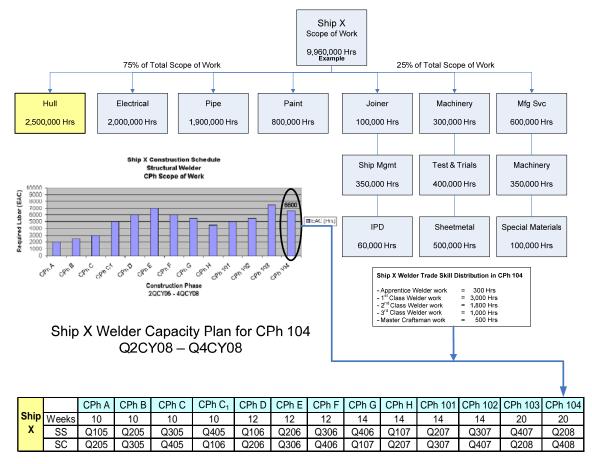


Figure 15. Welder Work Load Estimate Model

The first prerequisite in a physical asse—ssment of welder scope—of work is to conduct a detailed analysis of the IMS.—CPh 104 is the final phase of Ship X's construction cycle, a phase that is 20 weeks long, beginning 2—nd Quarter 2008 and ending 4<sup>th</sup> Quarter 2008. Since this is the final phase of construction the ship is between 94 to 96 percent complete. Most actions during—this phase are a ssociated with final outfitting, corrections to problems found from previous construction phases (rework) and testing of ship sub-systems. There are—hours budgeted within the phase for all crafts, support and construction management, each se parated into different planning pack ages and distributed to the indivi dual agencies from program management. Within CPh 104

both the welding hours and type and locat ion of welding work required can be determined. Figure 16 details the proce so flow for the unwinding of CPh 104 and exposure of essential tasks within the welding craft. The ultimate goal of the process flow model is to present an effort level, skill requirement and planning baseline for CPh 104. This baseline will be transferred into a T/O like document (see Table 6) that will allow better organizational structure for the welder craft and support improved use of the skill set. If scope of work and skill requirement is known for each CPh then a separate T/O can be created for the entire construction cycle for all classes of ship under contract.

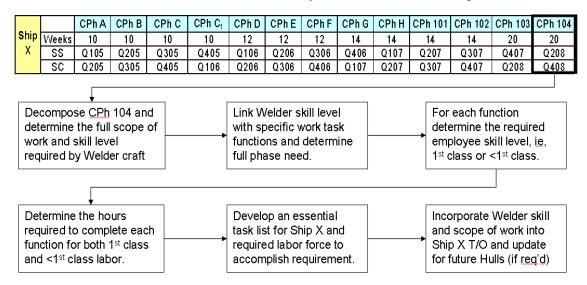


Figure 16. Phase CPh 104 Welder Skill Level and Scope of Work Process Flow Model

Ship construction is not a process that occurs within a vacuum. Changes occur in the construction process as additional ships in class are constructed. However, the core scope of work, materials and critical path miles tones remain close to the original baseline. If change is required the welder T/O can be updated or revised to accommodate these changes to future ship planning packages with a relatively high level of confidence.

Table 6 represents an example to what a Ship X Table of Or ganization Checklist might resemble. Like its Marine Corps c ounterpart this document would provide the baseline craft skill structure requirement for each major craft department responsible for

the construction of a particular class of ship. Application of the process steps defined in

Figure 15 and 16 will allow the shipbuilding industry a means to predict near, m id and long-term functional and physical requirements.

AS OF: 08/07			T/O CHECKLIST			PREPARED: 0	
T/O: 0519 HULL DEPA T/E: N0519	ARTMENT - SHIP CLASS X	r	EXAMPLE			LOCATION: S FROM: 1/08	
	IT: THIS TABLE OF ORGANIZA MENT WITHIN THE HULL DEPART						STRENGTH
SEAMS OF FABRICATED M AUTOMATIC EQUIPMENT W SHIELDED METHODS. COM	UTILIZE FLAME-CUTTING EQUIETAL PRODUCTS. OPERATE AC IITH METALLIC ELECTRODES THINECT TANKS, HOSE REGULATOR. ARE SUBJECT TO X-RAY ANAL	AND DC ELECTRIC AT INCLUDE INER TORCHES, AND W	ARC WELDING DET GAS SHIELDED PROPERTY OF THE SECOND	EQUIPMENT. USE D, FLUX-SHIELD S REQUIRED BY	E PORTABLE, AU DED (SUBMERGEI THE NATURE OF	JTOMATIC, AND SE ARC), AND HYDR THE WELD. ENSU	MI- OGEN- RE THE
LINE						CONTRACT	
NO. ENGLISH DESC	RIPTION	HULL 1	HULL 2	HULL 3	HULL 4	LABOR	
300 STRUCTURAL WE	T.DEDS						
301 MASTER CRAF		30	20	50	10	5	
302 MASTER CRAF		50	75	60	45	10	
303 1 <sup>ST</sup> CLASS	SHOP	100	40	40	20	5	
304 1 <sup>ST</sup> CLASS	SHIP	200	150	80	40	10	
305 2 <sup>ND</sup> CLASS	SHOP	30	20	20	10	5	
306 2 <sup>ND</sup> CLASS	SHIP	100	75	40	20	10	
307 3 <sup>RD</sup> CLASS	SHOP	15	10	10	5	-	
308 3 <sup>RD</sup> CLASS		50	50	25	15	_	
	SHIP					_	
999 APPRENTICE	DUAL	30	30	15	15	-	
	SECTION TOTALS						
	STRUCTURAL WELDERS						
	SHOP	185	120	135	60	15	
	SHIP	420	350	205	120	30	
	HULL ORGANIZATION TOTA	LS					
	SITE 1	250	200	140	90	20	
	SECTOR	355	270	200	90	25	
EXPERIENCE AVERAGE							
MASTER CRAFTSMAN	25.23						
1 <sup>ST</sup> CLASS	8.44						
2 MD CLASS	5.38						
3 <sup>RD</sup> CLASS	3.19						
APPRENTICE	1.14						
WELVENTICE.	1.17						

Table 6. Example of a Potential Table of Organization for the Hull Department, Structural Welder Section

This manpower requirements document defines the structure needed to support both the shop fabrication and repair requirement for the shipboard construction process. It would also allow the creation of a database that could track the efficiency of labor skills and would be able to develop metrics to allow for the creation of a baseline experience table. The mix of structure, skill level and experience may drive shipbuilding to better understand the scope of work to be tter match need and identify the specific level of experience required to most effectively and efficiently complete ships construction on time and on budget.

## 1. Unplanned Requirements: The Individual Augment (IA)

One gap in the USMC T/O concept is the id entification and rapid f illing of combat related and identified need. Duri ng Operation Iraqi Freedom (OIF) commanders in the field began to identify organizationa l requirements not specified on established T/O's. The unique nature of the conflict placed the Marine Corps outs ide of traditional mission roles. As the conflict continued, Marines began to identify additional functions in both Iraq and Afghanistan. To allow staffing of these new requirements USMC manpower agencies were forced to reassign personnel from traditional unit staffing goals. The end results were Marines filling non-structured positions and leaving structure in T/O units understaffed. Formal IA review boards were eventually established to help alleviate the strain on the manpower system by validating each IA request. Once vetted the rough the board, the position was staffed by seeking a best f it solution f rom the available manpower resources.

#### D. MANPOWER PROCESSES

The Marine Corps m anpower process uses the T/O as its prim ary requirement. Through the application of various models, processes and procedures the output arrives at the optimal number of actual Marin es available to fill the T/O structures of each USMC unit organization. Figu re 17 illus trates the basic information required within the ASR and the process m odels that optim ize both near and long-term manpower needs. The models seek to maximize the number of available Marines for T/O structure match.

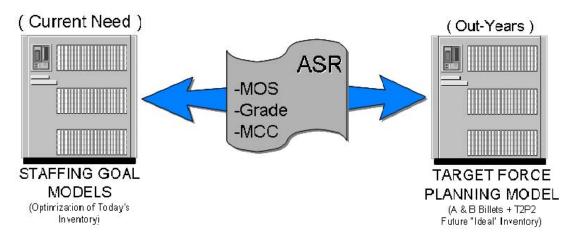


Figure 17. Immediate Need and Future Forecast USMC Manpower Model (From HQ USMC, 2006)

The process model shown above allows for both reactive and proactive manpower policy planning. The ASR feeds the staffing goal model to allow optimal staffing of USMC units in the short term. The Target Force Planning Model (TFPM) accounts for A and B billets and T2P2 to produce an optimal future inventory. It is the latter, driven by the unit T/O and end strength that moust occur first in the process, a sthis defines the requirement and will ultimately drive recruitment, training and manpower placement.

#### 1. Recruitment

The primary mission of the Marine Corps Recruiting Command (MCRC) is to supply recruiters with the resources they need to spread the Corps' message and enlist the best talent they can find for Marine Corps Units, while maintaining the Corps motto "The Few, The Proud, The Marines." Recruitment of Marine recruits is the product of a complex network of Marine Corps recruiting districts, sa tellite of fices, on-site high school and college liaison teams and national advertisement campaigns. This network is vital to supplying a constant number of future Marines to satisfy unit requirements and meet attrition rates plan ned for within the EGSM. Another key component of USMC recruitment is the former and retired Marines who pass down stories of their past exploits and adventures in the Marine Corps. History, service to country, and the unique nature of becoming a Marine are key elements that help promote long-termes sustainable recruitment. The shipbuilding industry has many challenges to recruitment due to the

nature of the industry that does not either have the resou rces or recruiting network breadth afforded to government funded entities, such as the military.

Shipbuilding, due to its nature, is a co astal, regionally bound industry. Mos t shipyards throughout the U.S. are well esta blished having been anchored in their communities for decad es. Recruitm ent of sh ipbuilders has primarily been a cy clic process, driven by individual ship contracts as dictated by the shipbuilding strategy of the U.S. Navy, presidential administrations and congress. This process is neither steady nor predictable. With additional regional competition for skilled craftsman, shipbuilding has had to alter its strategy and seek more progressive recruitment strategies to persuade both the apprentice class and the experienced shipbu ilder to join their production workforce. Unlike the Marine Corps, shipbuilding cannot retain its entire force when production slowdowns. Carrying the cost burden of an employee who is not actively working is not an option in profit industry. The refore, shipyards have built mechanisms that balance workforce requirem ents with technology inse rtion and a percentage of outsourcing. Shipyards are also constrained by distance from soliciting potential work force members in other regions throughout the U.S.

#### 2. Cross Functionality

As discussed in Chapter II, the Marine Corps has various models to predict and forecast lon g-term m anpower need s based upon the foun dational s tructure functions listed in USMC unit T/O's. Becau se the base line structure requirements are consistent, the Marines can develop recruitment strategies that will s atisfy their needs. They also have the capability to adjust the models in the event of end strength fluctuations and other unforeseen attrition f actors. The primary key to maximum utilization of Marine manpower resources is the ability of the Marine Corps to move personnel around to fill various functions outside of their P MOS when needed. This skill crossover capability allows Marines to satisfy functions outside their primary specialty. Lateral transfers are another mechanism the Marine Corps uses to reduce over-populated MOS's and bolster the ranks of MOS's whose target manpower goals are not being met. During OIF, it became apparent that the intelligence community did not have sufficient numbers to

sustain the ever increasing n eed for intelligence gathering personnel able to provide analysis capability. Eve ntually the unit T/O's was revised to account for this shortfall with the addition of structure, but in the interim the lateral transfer policies allowed near term population of the community. Due to labor union representation of the craft workforce, cross training of individual craftsmentometers and functions is not a workable option. Welders, ship fitters, pipefitters, pipe welders and general laborers all function within a narrow scope of work and skill set. They belong to trade unions that represent their specific function. Although some elements of cross training exist, it does not translate over to primary craft skills.

#### E. CHAPTE R SUMMARY

The Marine Corps and the Shipbuilding industry are both constructed from a n organizational perspective that begins with a m ission statem ent, sim ilar to the T/O development process. The Marine Corps and the Shipbuilding i ndustry also rely upon and utilize manpower to execute their respective functions. Without the constant flow of new and experienced personnel into each respective entity, neither could accomplish their mission. Each organization experiences periods of reduced pace and increased operations. For the Marine Corps, combat operations represent the most critical stressors on the manpower process due to its surge and chaotic nature. Primarily, these stressors are most significant in the areas of functionality due to the identification of emerging needs. Shipyards experience ebbs and flow s in production due to construction capacity requirements between the phases and the variances in the construction process. The Marine Corps builds its m annower foundation on the basis of function, m essential tasks within each unit within its T/O structure. The shipyard must work within a mission framework that is balanced between the skill sets required ship construction and the associated costs to m aintain a steady state production m odel. The two substantive differences between the two agencies are f unding and the ability to utilize m anpower in other than conventional roles.

Unlike the Marine Corps, shippard s are prevented from a pplying a multi-role functionality to its workfor ce due to the constraints plac ed upon it by the trade unions.

USMC manpower agen cies and ev en local un its have the latitude to use its force as needed in a variety of roles ou tside of primary function, as deem ed necessary by local commanders. The shipyard is prohibited from such actions and must apply its workforce skills to a very narrow range as defined by trade union representation. Shipyards do have the capability or opportunity to redefine their organizations based upon the USMC manpower system. Yet, there are elements within the USMC model that can potentially shift to shipbuilding manpower processes without disrupting the trade union balance. The T/O provides a methodology defining structure needed to support both the shop fabrication and repair requirement and the shipboard construction process. A T/O for welders would allow the creation of a firm set of requirements, transferrable to each successive ships in class and allow the creation of a database capable of tracking and analyzing the efficiency of labor skills. The mix of structure, skill level and experience may allow shipbuilding to better understand the skill match needed to perform the scope of work, thus, allowing for a more effective utilization of its critical shills workforce.

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# V. CONCLUSIONS AND SUGGESTIONS FOR ADDITIONAL FUTURE RESEARCH

#### A. CONCL USIONS

Chapters II through IV of this thesis provided insight to organizational structures and m anpower processes of both the Marine Corps and the Sh ipbuilding ind ustry. Chapter V will discuss the research questions initially posed in Chapter I and will present possible areas of further research.

#### B. KEY POINTS AND RECOMMENDATIONS

#### 1. Research Question Number 1

How does the Marine Corps organize its units and meet manpower requirem ents?

- Organizational structure?
- Definition of needed skills?

The foundation that supports the accomplishment of the USMC unit mission is prescribed in the Table of Organization. Coupled with the Table of Equipment the Table of Organization and Equipment (TO&E) sets the baseline for required functions, primary equipment and personnel skills needed to train, maintain and support the unit for combat and combat related operations. Chapter IV, Extract from Table of Organization 8840, F/A-18D Squadron, shows those specifics kills required within the maintenance department to support the functions of hydraulic repair and maintenance on primary equipment. The TO&E is a dynamic, event driven document that allows emerging long-term needs to be incorporated into its structure. Many primary MOS's become marginalized through technology advances or the reapportionment of skill sets into more condensed, collective sub-organizations or functional sub-section groups. It is this realignment feature that allows unit TO&Es to remain relevant and proactive to changes

in strategy, em ployment, budget and end strength. TO&E's provide the basis for all organizational capability within the Marine C orps allowing the me anpower process to satisfy both near and long termestaffing requirements. Clearly defined functional layers, skill sets, numbers of Marines required and rank allow an uname biguous definition of requirements (personnel) needed to support the mission.

#### 2. Research Question Number 2

How does the shipbuilding industry organize its marine welder workforce to better meet manpower requirements?

- Organizational structure?
- Definition of needed skills?

Simply stated, revenue - costs = profit. Private industry operates w ithin the boundaries of this equation and must m aximize profit to prosper in a com petitive business environm ent. W hether a com pany creates a product, provides a service, or develops system s the bottom line drives co ntinued growth and future expansion. Shipbuilding, unique in the real m of manufacturing industries, provides a product that is neither easily constructed nor simple in its systems architecture. A ship, especially a DoD USN combatant or large deck am phibious class, is one of the most complex structures built. It s construction timeline from actual start to actual complete exceeds most other sim ilar products. It is an i ndustry that cannot heav ily rely upon excessive technology for construction due prim arily to the nature of fabrication. It is the labor workforce serving the functions related to welding and pipe f itting that d rive the preponderance of the shipbuilding process. Fo r those shippards that construct one class of ship the challeng e to provide an experienced workforce is less than a shipya rd that constructs multiple classes of ships. It is the latter that must utilize its workf orce on multiple vessels as dictated by delivery milestones. The physical movement from class to class does not allow full application of the learning curve by skilled craftsmen making the process less efficient and predictable than it would in the single class shipyard.

Shipyard organization is a product of two functional area constructs, those of shop and ship. W ithin the welding shop envir onment large p ortions of steel are cu t and molded to form single units as the fabrication process matures those units become a ship. As this more mature vessel progresses in construction, it requires different or additional skill sets and functions to complete the process. Specifically, within each of these areas are layers of descending leadership that support the organizational function of welding. Within the r anks of welder's there are sk ill sets based upon tim e and competency that define a welders cap abilities. Figu re 14, Shipbuilding Organizational Decom position (Sample Extract) shown in Chapter III, illustrates the organizational and functional layers of a generalized shipyard. Each level of the organization provides varying levels of management and welder experience. At the lo west layer, the Hull welder is d efined in experience levels that range from apprentice to master craftsman. Within this experience range exist the required unit function as depi cted within the USMC TO&E section that specifies both MOS and required rank. The F/A-18D 8840 TO&E require three hydraulic mechanics of various ranks. The LCpl can be approxim ated to the level of apprentice pared to the 2 nd and 1 st class welders. welder, while the Cpl and Sgt can be com respectively. The structure between the welder and the hydraulic mechanic are similar in nature. Although both serve vastly different functions and are under the control of two very different parent organizations; the profit driven shipbuilding industry and the DoD.

#### 3. Research Question Number 3

What elem ents o r attributes of the Marine Corps organizational model and manpower processes could transfer and benefit the shipbuilding industry and its welder organizations?

- Tables of Organization and Equipment?
- Enlisted Staffing Goal Model?
- Additional Duties: Skill Set Cross Training?

There are large fundam ental differences between the Marine Corps and the Shipbuilding industry. No difference being greater than shipbuilding's requirement to

maximize profit. The other prim ary difference is illustrated by the Marine Corps maxim that every Marine is at first and fore most a riflem an (PMOS 0311). Due to the representation of the craft workforce by trade unions this concept cannot be replicated within the shipyard. However, there are elements of the USMC organizational model and subsequent manpower process that could potentially benefit the shipyard if applied and managed.

The concept of the Table of Organization and E quipment is a primary element of a USMC organization that could transfer to shipbu ilding. As discusse d in Chapter III, and illustrated in the sample TO&E for the Hull department, a manning document could better quantitatively def ine the need for we lding personnel in bot h the shop and ship environments. A welder TO&E could set the foundation for a construction baseline that would meet both near and long term ship c onstruction objectives. Creation of a broad mission statement and detailed m ission essential task list would ch annel the functional and physical requirements to the welder force. As illu strated in the Welder Work Load Estimate Model depicted in Figure 15, Chapter III, sk ill and experien ce levels would allow better clarity to meet construction needs. This model represents the first process step in the quantific ation of welder skills require d, as based upon schedule and known scope of work. As the class of ship matures and more vessels are constructed, the welder TO&E would operate s imilar to the USMC. The TO&E would allow m odifications based upon em ergent needs as defined by th e welder workforce and their cognizant functional s kill repre sentative, co mparable to the USMC MOS Occupation Sponsor.

The Enlisted Staffing Goal Model (ESG M) is transportation by ased Linear Program designed specifically for the Marine Corps. As described by L.A. Wright, a staff member at M MEA, the ESGM (Enlisted Staffing Goal Model) "distributes the current inventory by PMOS and Pay Grade (PGRD) based upon CMC priorities. Working as a supporting element of the ESGM is the EGSR (Enlisted Grade Structure Review). This model is the infamous pyramid you hear about that creates the even flow for accessions, promotions, First Term Alignment Plan (FTAP), Second Term Alignment Plan (STAP), steady state schools, and recruiting" (Wright, 2009). The essence of the

ESGM and EGSR is to seek a le vel of optimization that m aximizes the num ber of available Marines allo cated to un it requirements, as defined by TO&E structure. This same methodology could be transferred to the shipbuilding welder community and aid in the distribution of available welders to ve ssel work packages. The model could also allow a more comprehensive assessment of future need, as defined by firm and potential work capacity plan that could tran slate in to more effective recruitment, train ing and retention policies within the shipyard.

One attribute of the USMC organiz ational and m anpower model that could, if negotiated and accepted by the trad e unions, bene fit the shipbuilding in dustry is that of the Secondary MOS. If during low periods of welder usage a welder could fill a craft skill in peak need, such as pipe welding, a process could be established that would prevent layoffs of under-utilized crafts men. Each CPh of the ships construction process requires an uneven level of effort among the craft functions. If a welder could be cross trained in the craft function of pipe welding, then that individual could provide a valuable secondary skill set to meet need. A 1st class welder may not be able to perform at the proficiency level of a 1st class pipe welder, but even if that welder had a pipe welder 2nd or 3rd class level he or she could continue to contribute to the overall construction cycle and thus broaden the ability of the shipyard to meet construction deadlines. The essential element of this concept is to obtain buy-in from the trade unions. Craft handling is set by contract and rarely negotiated after contract signature.

#### 4. Research Question Number 4

How might a functional organization framework, based upon USMC policy, aid marine welder organizations in better satisfying requirements while minimizing cost impact to the shipbuilding industry?

The author illus trated the effectiveness and utility of USMC organizational structure and supporting manpower processes. There are many constraints that would hamper the application of these attributes and elements into the shipbuilding industry. Primary among these is the relationship between the skilled craft and the trade unions.

Certain perfor mance criteria are set in nego tiated contracts that would prohibit or discourage cross colonization of USMC or ganizational and m anpower funda mentals.

Funding sources also set the two entities ap art. The Marin e Corps is an elem ent of the DoD POM and is further relia nt upon the USN budget to fund program equipment and personnel. Additionally, the Marine Corps does not have to compete for funding in the same way private industry must. The shipbuilding industry is at the mercy of many factors not present in US MC stability. The shipyard m ust compete for and expend energy and funds to create bids a nd proposals to compete for and win ship efforts will result in contract award, but the contracts. There is no guarantee that their process m ust continue or else there will be little p robability of s ecuring n ew ships construction work. A functional organi zation fra mework, based upon USMC policy could aid marine welder organizations to be tter satisfy requirements by quantification of skills and definition of personnel required. Instead of basing CPh m anning on historical trends and rules of thumb shipbuilding, m anagement could determ ine levels of craft effort required for each CPh in a vessels c onstruction IMS and m ore effectively m atch skill sets and num bers of personnel to sc ope of work. Ultim ately, organizational realignment and application of identified USMC manpower attributes could minimize the cost im pact of the labor workforce and in crease productivity w ithin the shipbuilding industry.

## C. AREAS TO CONDUCT FUTURE RESEARCH

The following areas of future potential research are products of analysis that extend the original scope of thisthesis. These potential research areas could be of benefit to both organizational structures and the manpower processes that support the Shipbuilding industry in maintaining profitability.

## 1. Identification of Marine Welder Personality Characteristic Markers

Part of the original thesis scope of work was a section titled, future research into what defines a potential marine or shipbuilding welder. The intent of this chapter was to identify key personality traits and charac teristics that would help hum an resource

agencies better define and develop recruitment strategies. Not unlike the military in its efforts to reach out to a more diverse demographic audience, shipbuilding could leverage the identification of personality markers as data points in a near, mid and long term recruitment policy.

## 2. Optimization of the Skilled Craf t Workforce within the Shipbuilding Industry

The author firm ly bel ieves that increases in effectiveness, efficiency and productivity will result from a full scale optimization study of the skilled craft workforce. As the Marine Corps sought and obtained ta ilored optimization models from private companies the shipyard could also benefit from such a tailored model to support more efficient use of manpower in the ships construction process.

### 3. Modeling of Shipyard Functions

Similar to the in tent of f uture r esearch question number 2, a full scale optimization study of the shi pyard and its prim ary, secondary and tertiary functions would better help leadership understand the true nature of its organizational functions. This study would allow planners to see the inputs and desired outputs of agencies, areas, facilities and workforce. Understanding these products could help in the identification of gaps in processes and allow realignment based upon optimization techniques.

Shipyards, not unlike the Marine Corps, are machines in motion. It is neither feasible, desirable, nor even possible to stop the machine to correct core deficiencies. If viewed as a gyroscop e, deficiencies affect the orientation of the gyro from optimal rotation to a state of imbalance. The size and complexity of the organ ization will not allow the gyro to be stopped, reset and reengage d to correct the state of imbalance. It is possible though to correct the imbalance by subtle changes to the gyro's orientation to better approximate the state of optimality. Corrections to both the organizational structure and manpower processes related to the welder work force are methods to correct for a listing gyro.

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